# Audited Financial Statements American Society of Overseas Research Years Ended June 30, 2024 and 2023

# Audited Financial Statements

# American Society of Overseas Research

Years Ended June 30, 2024 and 2023

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#### Independent Auditor's Report

To the Board of Trustees of American Society of Overseas Research Alexandria, Virginia

## **Opinion**

We have audited the accompanying financial statements of American Society of Overseas Research (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, support and revenue and functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Society of Overseas Research as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of American Society of Overseas Research and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about American Society of Overseas Research's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

To the Board of Trustees of **American Society of Overseas Research** Page Two

## Independent Auditor's Report--Continued

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of American Society of Overseas Research's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about American Society of Overseas Research's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Romes, Wiggins & Company, L.L.F.

Raleigh, North Carolina November 14, 2024

# Statements of Financial Position

# American Society of Overseas Research

June 30, 2024 and 2023

		_	2024		2023
ASSETS		Ф	1.765.540	•	1 424 600
Cash and cash equivalents Grants receivable		\$	1,765,549	\$	1,434,609
Other receivables			62,463 20,461		24,451 18,224
			22,403		25,046
Prepaid expenses and other assets			6,137,896		4,762,413
Investments (including permanent endowments)			1,025,246		1,041,086
Fixed assets, net		_	1,023,240	_	1,041,080
	TOTAL ASSETS	\$_	9,034,018	\$_	7,305,829
LIABILITIES AND NET ASSETS					
LIABILITIES					
Accounts payable and accrued expenses		\$	37,589	\$	41,700
Deferred revenue			273,021		249,803
Deferred support		_	38,759	_	141,549
	TOTAL LIABILITIES		349,369		433,052
NET ASSETS					
Without donor restrictions:					
Available for operations			793,989		764,385
Board-designated:					
Building Fund			491,651		428,193
Publications Opportunity Fund			167,959		149,745
Norma Kershaw Fund for Membership Outreach			200,084		176,583
Total Board-designated net assets			859,694		754,521
Fixed assets, net			1,025,246		1,041,086
Total net assets without donor restrictions			2,678,929		2,559,992
With donor restrictions:					
Other than endowments			620,908		250,861
Held under endowments			5,384,812		4,061,924
Total net assets with donor restrictions		_	6,005,720		4,312,785
	TOTAL NET ASSETS		8,684,649	_	6,872,777
TOTAL LIABILITI	ES AND NET ASSETS	\$_	9,034,018	\$_	7,305,829

# Statement of Activities

# **American Society of Overseas Research**

Year Ended June 30, 2024

	,	Without Donor Restrictions		With Donor Restrictions		Total
SUPPORT AND REVENUE			-		_	
Contributions	\$	140,525	\$	1,499,251	\$	1,639,776
Federal grants		-		678,142		678,142
In-kind contributions		95,326		-		95,326
Book revenue		15,064		-		15,064
Journals revenue		120,145		-		120,145
Institutional memberships		51,000		-		51,000
Individual memberships		184,058		_		184,058
Annual meeting		242,821		-		242,821
Royalties and other income		32,920		-		32,920
Reimbursement income		12,209		• -		12,209
Net investment income		165,413		605,109		770,522
Net assets released from restrictions:						
Released from non-endowed funds		887,874		(887,874)		-
Appropriated from endowment funds	_	201,693	-	(201,693)	_	-
Total Support and Revenue	-	2,149,048	-	1,692,935	_	3,841,983
EXPENSES AND LOSSES						
Program services:						
Annual Meeting and Events		387,050		_		387,050
Academic Programs & Policy Support		390,567		_		390,567
Cultural Heritage Initiatives		713,129		-		713,129
Journals		91,400		_		91,400
Books		43,447		-		43,447
Compart compare.	_	1,625,593	_	-	_	1,625,593
Support services:		210 521				212 521
Management and general		312,531		-		312,531
Fundraising	-	91,987	-		_	91,987
	-	404,518	-		-	404,518
Total Expenses	_	2,030,111	_		_	2,030,111
Change in Net Assets		118,937		1,692,935		1,811,872
Net Assets, Beginning of Year	_	2,559,992	_	4,312,785	_	6,872,777
Net Assets, End of Year	\$_	2,678,929	\$_	6,005,720	\$_	8,684,649

See accompanying independent auditor's report and notes to financial statements.

# Statement of Activities

# American Society of Overseas Research

Year Ended June 30, 2023

		ithout Donor Restrictions		With Donor Restrictions		Total
SUPPORT AND REVENUE	_		_			
Contributions	\$	184,409	\$	616,427	\$	800,836
Federal grants		-		753,851		753,851
In-kind contributions		26,746		-		26,746
Book revenue		7,354		-		7,354
Journals revenue		120,217		-		120,217
Institutional memberships		54,000		-		54,000
Individual memberships		224,862		-		224,862
Annual meeting		270,408		-		270,408
Royalties and other income		36,097		-		36,097
Reimbursement income		13,493		-		13,493
Net investment income		119,445		468,892		588,337
Net assets released from restrictions:						
Released from non-endowed funds		885,926		(885,926)		_
Appropriated from endowment funds		191,809	_	(191,809)	_	
Total Support and Revenue	_	2,134,766	_	761,435	_	2,896,201
EXPENSES AND LOSSES						
Program services:						
Annual Meeting and Events		330,592		-		330,592
Academic Programs & Policy Support		400,741		-		400,741
Cultural Heritage Initiatives		778,183		-		778,183
Journals		48,327				48,327
Books		24,142		-		24,142
		1,581,985	_	-		1,581,985
Support services:						
Management and general		206,138		-		206,138
Fundraising		54,315		_	_	54,315
	_	260,453	_		_	260,453
Total Expenses	_	1,842,438	_		_	1,842,438
Change in Net Assets		292,328		761,435		1,053,763
Net Assets, Beginning of Year		2,267,664	_	3,551,350	_	5,819,014
Net Assets, End of Year	\$	2,559,992	\$_	4,312,785	\$_	6,872,777

See accompanying independent auditor's report and notes to financial statements.

# Statement of Support and Revenue and Functional Expenses

## American Society of Overseas Research

Year Ended June 30, 2024	Annual Meeting and Events	Academic Programs & Policy Support	Cultural Heritage Initiatives	Journals	Books	Management and General	Fundraising	Total
SUPPORT, REVENUES, AND OTHER INCOME:								
Contributions	\$ 10,115	\$ 1,424,728	\$ 18,508	\$ 12,500	\$ 33,400	\$ 138,190	\$ 2,335	\$ 1,639,776
Federal grants	-	-	678,142	-	-	-	_	678,142
In-kind contributions	4,767	4,766	4,767	4,766	-	57,195	19,065	95,326
Book revenue	-	-	-	-	15,064	_	-	15,064
Journals revenue	-	-	-	120,145	-	_	_	120,145
Institutional memberships	-	-	_	-	-	51,000	_	51,000
Individual memberships	-	-	-	-	-	184,058	=	184,058
Annual meeting	239,471	-	-	_	-	· -	3,350	242,821
Royalties and other income		-	-	32,232	688	-	-	32,920
Reimbursement income	-	-	_	5	244	11,960	_	12,209
Net investment income		605,109	913		18,214	146,286		770,522
Total Support, Revenues, and Other Income	254,353	2,034,603	702,330	169,648	67,610	588,689	24,750	3,841,983
EXPENSES:								
Annual meeting expenses	104,022	-	-	_	_	_	_	104,022
Depreciation and amortization	792	792	792	792	_	9,504	3,168	15,840
Development expense	50	_	-	_	_	, -	9,498	9,548
Fellowships and grants	21,448	155,552	-	-	_	7,580	· -	184,580
Specific projects	-	5,000	_	2,184	_	, <u>-</u>	-	7,184
General and administrative	6,226	4,173	147	45	_	15,289	2,505	28,385
Insurance	-	· -	-	-	_	7,749	_	7,749
Postage and supplies	302	194	34,354	35	607	9,614	1,056	46,162
Production and editorial costs	7,224	18,005	-	75,884	39,064	817	· _	140,994
In-kind legal	4,767	4,766	4,767	4,766	-	57,195	19,065	95,326
Legal and accounting	1,776	1,775	1,776	1,775	-	21,305	7,102	35,509
Building expenses, including insurance	-	-	-		_	26,929	· -	26,929
Salaries, contract payments and benefits	230,797	189,064	538,913	5,919	3,776	190,636	49,528	1,208,633
Other direct costs	-		16,872	· -	· _		· <u>-</u>	16,872
Travel, meetings, and Chair support	9,646	11,246	53,853	_	_	14,695	65	89,505
Utilities and telephone	-	· =	-	-	_	12,873	-	12,873
Allocation of indirect costs			61,655			(61,655)		-
Total Expenses	387,050	390,567	713,129	91,400	43,447	312,531	91,987	2,030,111
Change in Net Assets	\$(132,697)	\$1,644,036	\$ (10,799)	\$ 78,248	\$ 24,163	\$ 276,158	\$ (67,237)	\$1,811,872

## Statement of Support and Revenue and Functional Expenses

#### American Society of Overseas Research

Year Ended June 30, 2023		Annual Meeting and Events	-	Academic Programs & Policy Support	_	Cultural Heritage Initiatives	_	Journals	_	Books		Management and General	_	Fundraising	_	Total
SUPPORT, REVENUES, AND OTHER INCOME:																
Contributions	\$	61,190	\$	512,815	\$	35,958	\$	12,770	\$	15,105	\$	154,983	\$	8,015	\$	800,836
Federal grants		-				753,851		· <u>-</u>								753,851
Income from forgiveness of PPP loan		-		-		-		_		_		-		_		, -
In-kind contributions		1,625		1,180		3,880		1,180		_		14,161		4,720		26,746
Book revenue		_		-		_		-		7,354		· -		· -		7,354
Journals revenue		_		-		-		120,217		, <u>.</u>		_		-		120,217
Institutional memberships		_		-		_		_		-		54,000		_		54,000
Individual memberships		_				_		44,972		_		179,890		-		224,862
Annual meeting		270,408		_		_		· -		_				_		270,408
Royalties and other income				_		_		25,336		10,761		_		_		36,097
Reimbursement income		-		2,438		_		· -		· -		11,055		_		13,493
Net investment income		-	_	524,164	_	16	_		_	14,536		49,621	_	-	_	588,337
Total Support, Revenues, and Other Income	,	333,223	_	1,040,597	_	793,705		204,475	-	47,756	_	463,710	_	12,735		2,896,201
EXPENSES:																
Annual meeting expenses		94,832		-		_		-		-		_		-		94,832
Depreciation and amortization		798		798		798		798		-		9,584		3,194		15,970
Development expense		5,995		1,214		26		_		-				5,947		13,182
Fellowships and grants		16,201		149,379		_		-				-		´ <u>-</u>		165,580
Specific projects		-		29,839		_						-		_		29,839
General and administrative		5,541		3,208		_		45		-		23,214		1,973		33,981
Insurance		-		-		_		-		_		12,593		· •		12,593
Postage and supplies		284		-		59,958		105		400		8,239		2		68,988
Production and editorial costs		7,112		18,000		· -		42,660		21,919		´ <u>-</u>		-		89,691
Legal and accounting		3,002		3,002		3,002		3,002		, , , , , , , , , , , , , , , , , , ,		36,022		12,007		60,037
Building expenses, including insurance		_				-		· -		_		16,621		, <u>-</u>		16,621
Salaries, contract payments and benefits		196,827		179,742		511,313		1,717		1,823		130,565		31,192		1,053,179
Other direct costs		· •				16,786		-		-		321		,		17,107
Travel, meetings, and Chair support		-		15,559		117,768		_		_		28,773		_		162,100
Utilities and telephone		-		, -				_		-		8,738		_		8,738
Allocation of indirect costs			_		_	68,532	_		_		_	(68,532)	_		_	-
Total Expenses	-	330,592	_	400,741	_	778,183	_	48,327	_	24,142	_	206,138	_	54,315	_	1,842,438
Change in Net Assets	\$	2,631	\$_	639,856	\$_	15,522	\$_	156,148	\$	23,614	\$	257,572	\$_	(41,580)	\$	1,053,763

# Statements of Cash Flows

# American Society of Overseas Research

Years Ended June 30, 2024 and 2023

		2024		2023
OPERATING ACTIVITIES:				
Change in net assets	\$	1,811,872	\$	1,053,763
Adjustments to reconcile change in net assets				
to net cash provided by operating activities:				
Depreciation and amortization		15,840		15,970
Net realized (gains) losses on investments		(182,732)		121,103
Net unrealized (gains) losses on investments		(411,575)		(587,082)
Contributions for long-term purposes:				
Building Fund (Board-designated)		(4,000)		(54,400)
Permanent endowments (Donor-restricted)		(919,472)		(311,797)
Changes in operating assets and liabilities:		, , ,		, ,
Grants receivable		(38,012)		68,285
Other receivables		(2,237)		435
Prepaid expenses and other assets		2,643		4,289
Accounts payable and accrued expenses		(4,111)		(4,459)
Deferred revenue		23,218		(26,832)
Deferred support		(102,790)		(7,843)
NET CASH PROVIDED BY OPERATING ACTIVITIES	-	188,644	_	271,432
	-			
INVESTING ACTIVITIES:				
Proceeds from sales of investments		839,559		1,836,156
Purchases of investments		(1,620,735)		(2,128,879)
Purchases of fixed assets		-		-
NET CASH USED IN INVESTING ACTIVITIES		(781,176)	_	(292,723)
FINANCING ACTIVITIES:				
Proceeds from contributions for long-term purposes:				
Building Fund (Board-designated)		4,000		54,400
Permanent endowments (Donor-restricted)		919,472		311,797
NET CASH PROVIDED BY FINANCING ACTIVITIES	-	923,472	_	366,197
NET CASH PROVIDED BY PINANCING ACTIVITIES	-	923,472		300,197
NET CHANGE IN CASH		330,940		344,906
Cash and cash equivalents, beginning of year	_	1,434,609	_	1,089,703
CASH AND CASH EQUIVALENTS, END OF YEAR	\$_	1,765,549	\$	1,434,609
SUPPLEMENTAL CASH FLOW INFORMATION Interest paid	\$_	_	\$	
	=		_	

Notes to Financial Statements

#### American Society of Overseas Research

Years Ended June 30, 2024 and 2023

#### NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Organization: American Society of Overseas Research (ASOR/the Organization/and formerly, American Schools of Oriental Research) was established in 1900 and was incorporated as a not-for-profit public charity in 1935. ASOR is an international organization whose mission is to initiate, encourage, and support research into, and public understanding of, the history and cultures of the Near East and wider Mediterranean, from the earliest times. The principal sources of support and revenue are from contributions, grants, membership dues, scholarly journals, webinars, and annual programs.

<u>Basis of Accounting</u>: ASOR prepares its financial statements in accordance with U.S. generally accepted accounting principles (GAAP). This basis of accounting involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

Adoption of New Accounting Standard: In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-13, Financial Instruments-Credit Losses, Topic 326, which changed how entities will measure credit losses for certain financial assets. The most significant change in this standard is a shift from the incurred loss model to the expected loss model (referred to as CECL, Current Expected Credit Loss). Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the Organization that are subject to the guidance in FASB ASC 326 include other receivables originating from exchange transactions.

The Organization adopted the standard on its effective date of July 1, 2023. Other receivables originating from exchange transactions totaled \$8,224 and \$13,812 at July 1, 2023 and June 30, 2024, respectively. Based on the nature of the Organization's exchange transactions (described later in Note A herein) and given that these transactions typically result in minimal, if any, receivables being recorded, management has concluded that no allowance for credit losses is necessary at July 1, 2023 and June 30, 2024.

The adoption of FASB ASC 326 resulted in no cumulative effect adjustment to net assets at July 1, 2023. The impact of the adoption on the accompanying financial statements for Fiscal 2024 was limited to new disclosures only.

Net Assets: The Organization's net assets have been grouped into the following classes:

Net Assets Without Donor Restrictions: This net asset class is not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. ASOR's net assets without donor restrictions include \$859,694 and \$754,521 at June 30, 2024 and 2023, respectively, that are subject to Board designations and are not available to cover operating expenses, including budget shortfalls, unless specifically approved by the Board.

Net Assets With Donor Restrictions: This net asset class is subject to restrictions imposed by donors and grantors. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that require resources to be maintained in perpetuity. When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions.

#### **American Society of Overseas Research**

#### NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES -- Continued

<u>Recognition of Revenue/Deferred Revenue</u>: ASOR's primary revenue sources that are accounted for as exchange transactions include membership dues, Annual Meeting registrations and reimbursements, and journals revenue.

Management believes ASOR has an implicit contract with its members to provide benefits that include, but are not limited to, access to on-line resources, member discounts, and journals. Dues and benefits vary across membership levels, but are generally believed to be commensurate in value. Dues for certain membership levels that account for approximately five percent of individual membership dues are considered to have both an exchange element and a contribution element. Member benefits are considered to represent a single performance obligation which is satisfied ratably over the membership period; therefore, ASOR recognizes the exchange portion of membership dues ratably over the one-year membership period. The contribution portion of dues is recognized immediately (in contributions) and approximated \$14,600 and \$12,900 for the years ended June 30, 2024 and 2023, respectively. Dues collected in advance are held in deferred revenue in the statement of financial position.

Registration fees for the Annual Meeting are recognized when the event is held, whether in-person or virtually. The Annual Meeting is typically held in November, with the location varying from year to year. Amounts received prior to the date of service are held in deferred revenue in the statement of financial position.

Journals revenue is recognized and received quarterly according to the terms and conditions of a publishing contract.

Deferred revenue at June 30, 2024, includes advances received for membership dues of \$137,590 and Annual Meeting of \$135,431. All amounts in deferred revenue at June 30, 2024, are expected to be earned and recognized as revenue in Fiscal 2025. Deferred revenue at June 30, 2023, includes advances received for membership dues of \$122,366 and Annual Meeting of \$127,437. All amounts in deferred revenue at June 30, 2023, were earned and recognized as revenue in Fiscal 2024.

Recognition of Support/Deferred Support: Promises to give, including grants and contributions, to ASOR are generally considered nonreciprocal transactions and are recognized as support when conditions, if any, have been met. A condition exists if the agreement with the donor includes a barrier that must be overcome and either a right of return of assets transferred or a right of release from the donor's obligation to transfer assets. Grants and contributions requiring a match are considered conditional until the match is satisfied, wholly or in part, as defined by agreement. Cost-reimbursement grants are considered conditional until qualifying expenditures are incurred. (Refer also to *Note E-Net Assets With Donor Restrictions, Other Than Endowments*). Amounts received against conditional promises to give are held as deferred support until conditions for recognition are met. Support from unconditional grants and contributions is recognized as an increase in either net assets without donor restrictions or net assets with donor restrictions, based on the absence or presence of any donor-imposed restrictions.

Deferred support at June 30, 2024, includes advances of \$38,759 received under federal grants. All amounts in deferred support at June 30, 2024, are expected to be recognized as support in Fiscal 2025. Deferred support at June 30, 2023, includes advances of \$141,549 received under federal grants. All amounts in deferred support at June 30, 2023, other than the \$38,759 included in deferred support at June 30, 2024, were recognized as support in Fiscal 2024.

<u>In-Kind Contributions</u>: In-kind contributions of \$95,326 and \$26,746 for Fiscal 2024 and 2023, respectively, represent the fair value of services donated to ASOR by attorneys and other staff members of a prominent law firm. Donated services are recognized as contributions in accordance with FASB ASC 958-605, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by ASOR. Donated services are generally recognized at the fair value of such, as represented by the donor. Volunteers provided services that are not recognized as in-kind contributions in the accompanying financial statements since the recognition criteria were not met.

#### American Society of Overseas Research

#### NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES -- Continued

<u>Cash Equivalents</u>: ASOR considers all highly liquid investments with an initial maturity of three months or less, as well as money market funds (non-sweep), U.S. Treasury bills, and brokered certificates of deposit held in a Charles Schwab operating account, to be cash equivalents. Cash equivalents are reported at fair value based on quoted market prices. Refer also to *Note G--Fair Value Measurements* and *Note H--Significant Concentrations*.

<u>Grants Receivable</u>: Grants receivable consists of amounts due from federal agencies. Management feels all amounts are collectible; therefore, no allowance for doubtful accounts is provided. Receivables are due within a year and are unsecured.

Other Receivables: Other receivables consist primarily of amounts due from donors and book sales.

Investments (including permanent endowments): Investments include amounts held in cash, money market funds (non-sweep), U.S. Treasury bills/notes, brokered certificates of deposit, mutual funds, and exchange-traded funds. Investments, other than cash holdings, are reported at fair value based on quoted market prices. Purchases and sales of securities are recorded on a trade-date basis. Net investment income includes interest and dividends, as well as realized and unrealized gains and losses. Interest income is recorded on the accrual basis. Dividends are recorded on the exdividend date. Net investment income restricted by a donor is reported as an increase in net assets with donor restrictions and released to net assets without donor restrictions upon satisfaction of purpose or time restrictions or the appropriation of general-use earnings. Refer also to Note C--Investments and Note F--Net Assets with Donor Restrictions, Held Under Endowments.

<u>Fixed Assets</u>: Fixed assets are carried at cost (or, if donated, at fair value at the date of donation) less accumulated depreciation and amortization. All acquisitions of fixed assets in excess of \$2,500 and expenditures for repairs and maintenance that materially prolong the useful lives of assets are capitalized. Depreciation and amortization are calculated on a straight-line method over the estimated useful lives of the respective assets. Those items that are not a capital expenditure are expensed when incurred.

Impairment of Long-Lived Assets: Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

<u>Income Taxes</u>: ASOR is a not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Internal Revenue Service has determined that the Organization is not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. ASOR had no income subject to taxation as unrelated business income for the years ended June 30, 2024 and 2023, and management is aware of no uncertain tax positions.

<u>Functional Classification of Expenses</u>: ASOR allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expense classification. Certain indirect expenses are allocated to program and support services based on estimated usage and/or estimated benefit. ASOR's programs include the following:

Annual Meeting and Events: The Annual Meeting brings together ASOR's vibrant academic community to present their current findings and discuss their research. The conference attracts approximately 1,000 scholars and enthusiasts of archaeology, linguistics, geography, epigraphy, anthropology, and other fields related to the study of the ancient Near East. Other events include seminars, webinars, travel to archaeological and cultural sites, and public lectures.

## **American Society of Overseas Research**

#### NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES -- Continued

Academic Programs and Policy Support: From its earliest days, ASOR has sponsored projects central to its mission to initiate, encourage, and support research into, and public understanding of, the history and cultures of the Near East and wider Mediterranean. This work includes supporting excavations, ASOR's academic committees, advocacy and education about archaeology and cultural heritage, global awareness of these issues, scholarships and fellowships, and grants for related work.

Cultural Heritage Initiatives: The program is devoted to protecting, preserving and presenting to the public the historic and cultural heritage of North Africa, the Sahel, the Middle East, and the wider Mediterranean and to raise awareness of its degradation. ASOR also promotes and carries out education and stewardship programs in these regions.

Journals: ASOR's publication program has a long and venerable history, dating back to the publication of the first volume of the Bulletin of American Society of Overseas Research (BASOR) in 1919. Today, ASOR still publishes BASOR, as well as three other journals (Near Eastern Archaeology, Maarav, and the Journal of Cuneiform Studies). In addition, ASOR publishes an e-newsletter for its members (News@ASOR) and an outreach e-newsletter for public members and Friends of ASOR (The Ancient Near East Today). Beginning in 2019, the University of Chicago Press is responsible for the publication and distribution of BASOR, NEA, Maarav, and JCS, with royalties payable to ASOR.

Books: ASOR publishes three book series. The first volume of the ASOR Annual (AASOR) appeared in 1920, making it ASOR's signature publication. The Annual is a medium for the publication of lengthy preliminary or interim archaeological reports or monograph-length studies relating to archaeology in the Near East.

The Archaeological Reports Series (ARS) is devoted to the publication of final excavation reports, surveys, and ethnoarchaeological fieldwork. Excavation projects need not be ASOR-affiliated to be considered. The CAARI Monographs are a subseries of the ASOR-ARS and may include conference proceedings.

ASOR's youngest series, the JCS Supplemental Series (JCSSS), was instituted in 2008. JCSSS is now published in partnership with Lockwood Press.

<u>Fair Value of Financial Instruments</u>: The carrying value of cash equivalents, grants receivable, other receivables, and accounts payable is considered by management to approximate the fair value of such at June 30, 2024 and 2023, based on the short-term maturity of these financial instruments. Investments are carried at fair value based on quoted market prices. Refer also to *Note G--Fair Value Measurements*.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenues and expenses during the reporting period. Actual results could differ from those estimates.

## American Society of Overseas Research

# NOTE B -- AVAILABILITY AND LIQUIDITY OF ASSETS

The following reflects ASOR's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of certain donor-imposed restrictions and Board designations:

	June 30,				
	2024	2023			
Financial assets at year-end (cash, investments, and receivables)	\$ 7,986,369	\$ 6,239,697			
Less those unavailable for general expenditures within					
one year, due to:					
Donor restrictions	(6,005,720)	(4,312,785)			
Board designations	(859,694)	(754,521)			
Deferred support	(38,759)	(141,549)			
Financial assets available to meet cash needs for general	•				
expenditures within one year	\$ <u>1,082,196</u>	\$ <u>1,030,842</u>			

ASOR's investment and spending policies for endowments provide for distributions at 5% of endowment assets annually on new and existing endowments, with the exception of one older endowment that provides for distributions at 6%.

## NOTE C -- INVESTMENTS

Investments consist of the following:

		June 30,					
	_	2024		2023			
Held by brokerage firm:							
Cash	\$	53,699	\$	540			
Money market funds (non-sweep)		396,388		207,198			
Fixed Income:							
U.S. Treasuries		259,325		98,132			
Certificates of Deposit		150,644		99,788			
Exchange-traded funds:							
Equities		829,583		707,833			
Bonds		654,475		497,268			
Mutual funds:							
Equities		3,793,782		3,151,654			
	\$	<u>6,137,896</u>	\$	4,762,413			

Refer also to Note F--Net Assets with Donor Restrictions, Held Under Endowments and Note H--Significant Concentrations.

#### **American Society of Overseas Research**

## NOTE D -- FIXED ASSETS

Fixed assets consist of the following:

	June 30,					
	2024	2023				
Land	\$ 490,000	\$ 490,000				
Building	617,745	617,745				
Website development and software	21,969	21,969				
Computer equipment	<del>_</del>	6,249				
	1,129,714	1,135,963				
Less: Accumulated depreciation and amortization	<u>(104,468</u> )	<u>(94,877</u> )				
	\$ <u>1,025,246</u>	\$ <u>1,041,086</u>				

On April 24, 2019, ASOR purchased the property in Alexandria, Virginia (now named the James F. Strange Center) for approximately \$1,107,745 to serve as a permanent home for ASOR. At June 30, 2024, Board-designated net assets include \$456,887 for the maintenance and upkeep of the building and \$34,764 for related Fiscal 2025 expenses.

Depreciation and amortization expense totaled \$15,840 and \$15,970 for Fiscal 2024 and 2023, respectively.

## NOTE E -- NET ASSETS WITH DONOR RESTRICTIONS, OTHER THAN ENDOWMENTS

Net assets with donor restrictions, other than endowments, were released from donor restrictions upon the satisfaction of donor-imposed purpose restrictions as follows:

	Y ears En	ded June 30,
	2024	2023
Specific projects	\$ 22,931	\$ 19,015
Cultural Heritage Initiatives	27,142	-
Member supported fellowships and student support	31,096	25,647
Book subvention	6,145	8,960
Diversity Initiative	6,678	5,148
DOS grants	678,142	753,851
Other	115,740	<u>73,305</u>
	\$ <u>887,874</u>	\$ <u>885,926</u>

#### **American Society of Overseas Research**

#### NOTE E -- NET ASSETS WITH DONOR RESTRICTIONS, OTHER THAN ENDOWMENTS -- Continued

Net assets with donor restrictions, other than endowments, are available for the following purposes:

	June 30,						
		2024	_	2023			
Specific projects	\$	25,278	\$	24,237			
Cultural Heritage Initiatives		48,344		56,979			
Member supported fellowships and student support		15,364		19,449			
Book subvention		52,930		25,675			
Diversity Initiative		43,541		56,952			
Climate Impact		32,150		30,900			
Communications/FOA position		183,875		-			
Strange Center renovations		200,000		-			
Other	_	19,426	_	36,669			
	\$	620,908	\$_	250,861			

Conditional promises to give (made to ASOR) are as follows at June 30, 2024:

U.S Department of State, DRL Sahel reimbursement grant, term ends December 31, 2024, as subsequently extended. \$ 199,099

58,365

U.S. Department of State, CPAIG reimbursement grant, term ends December 31, 2024, as subsequently extended.

## NOTE F -- NET ASSETS WITH DONOR RESTRICTIONS, HELD UNDER ENDOWMENTS

FASB ASC 958-205 provides guidance on the net asset classification of board-designated and donor-restricted endowment funds held by nonprofit organizations, subject to an enacted version of UPMIFA (the *Uniform Prudent Management Institutional Funds Act*). ASOR holds only donor-restricted endowment funds. Therefore, unless stated otherwise in the gift instrument, assets held under endowments are considered donor-restricted assets until appropriated for expenditure by the Organization. Endowment net assets are disaggregated further by ASOR as to which amounts are subject to appropriation by the Organization or to investment in perpetuity. ASOR considers the following to be subject to investment in perpetuity: (1) the original value of gifts donated to endowments, (2) the original value of subsequent gifts to endowments, and (3) accumulations to endowments made in accordance with the direction of the applicable donor gift instruments. Net investment income is considered available for appropriation unless otherwise directed by the gift instrument.

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of those endowment assets over the long-term. ASOR's investment portfolio relies on diversification of assets to achieve its long-term return objectives within prudent risk parameters. Endowment funds are held in cash, money market funds, U.S. Treasury bills/notes, brokered certificates of deposit, mutual funds, and exchange-traded funds, with the net earnings thereon available for ASOR's general use or as otherwise specified by the donor.

## **American Society of Overseas Research**

NOTE F -- NET ASSETS WITH DONOR RESTRICTIONS, HELD UNDER ENDOWMENTS -- Continued

The composition of endowment net assets by fund type is as follows at June 30, 2024:

	Subject to Approp'n	Total				
Donor-restricted endowment funds:						
General Endowment	\$ 483,838	\$ 1,042,457	\$ 1,526,295			
Harris Fund	48,374	126,130	174,504			
Platt Fund	268,017	20,000	288,017			
Wright/Meyers Fund	51,812	87,466	139,278			
P.E. MacAllister Fund	49,722	132,820	182,542			
Eric and Carol Meyers Fund	60,177	218,327	278,504			
Strange/Midkiff Fund	52,183	194,630	246,813			
Joe D. Seger Excavation Fund	21,168	71,895	93,063			
Stevan B. Dana Scholarship Fund	74,684	319,533	394,217			
Lawrence T. Geraty Fund	21,230	136,520	157,750			
Herbert Mason Fellowship Fund	5,232	55,534	60,766			
Stevan B. Dana #2 Fund	5,314	442,275	447,589			
BIPOC Endowment Fund	4,253	278,750	283,003			
Stevan B. Dana #3 Fund	44,454	445,239	489,693			
Thomas/Bishop Fund	9,933	52,000	61,933			
Shepard Endowment	1,954	100,000	101,954			
Mary Elizabeth Strange Endowment	12,228	<u>446,663</u>	<u>458,891</u>			
Total endowment funds, June 30, 2024	\$ <u>1,214,573</u>	\$ <u>4,170,239</u>	\$ <u>5,384,812</u>			
	Subject to <u>Approp'n</u>	Subject to Investment in Perpetuity	Total			
Endowment net assets, June 30, 2023	\$ 813,312	\$ 3,248,612	\$ 4,061,924			
Investment return, net	602,954	2,155	605,109			
Contributions	-	919,472	919,472			
Reclassification of donor-restricted net assets	-	-	-			
Appropriation of endowment assets for expenditure*	_(201,693)		(201,693)			
Endowment net assets, June 30, 2024	\$ <u>1,214,573</u>	\$ <u>4,170,239</u>	\$ <u>5,384,812</u>			

<sup>\*</sup> The spending policies adopted by ASOR for existing endowments can be applied consistently over time regardless of short-term fluctuations in the market value of the funds. Each policy sets spending rates allowing for long-term growth in the corpus of its corresponding endowment, while also providing funds for ASOR to spend in fulfilling its mission. To prevent erosion of the principal of a fund, if the Quarterly Closing Market Value is less than seventy-five percent (75%) of the fund's historic dollar value, the distribution calculated above will be reduced by fifty percent (50%). For Fiscal Year 2024, there were no quarters in which any endowments were less than 75% of the fund's historic dollar value.

## **American Society of Overseas Research**

NOTE F -- NET ASSETS WITH DONOR RESTRICTIONS, HELD UNDER ENDOWMENTS -- Continued

The composition of endowment net assets by fund type is as follows at June 30, 2023:

	Subject to Approp'n	Total	
Donor-restricted endowment funds:			
General Endowment	\$ 360,135	\$ 1,040,107	\$ 1,400,242
Harris Fund	35,606	123,975	159,581
Platt Fund	253,323	20,000	273,323
Wright/Meyers Fund	41,876	82,466	124,342
P.E. MacAllister Fund	37,400	132,820	170,220
Eric and Carol Meyers Fund	40,098	203,327	243,425
Strange/Midkiff Fund	32,042	184,430	216,472
Joe D. Seger Excavation Fund	15,414	61,895	77,309
Stevan B. Dana Scholarship Fund	38,905	319,533	358,438
Lawrence T. Geraty Fund	9,249	121,445	130,694
Herbert Mason Fellowship Fund	(1,382)	54,534	53,152
Stevan B. Dana #2 Fund	(30,651)	318,960	288,309
BIPOC Endowment Fund	(21,904)	272,500	250,596
Stevan B. Dana #3 Fund	124	260,620	260,744
Thomas/Bishop Fund	3,077	52,000	55,077
Total endowment funds, June 30, 2023	\$ <u>813,312</u>	\$ <u>3,248,612</u>	\$ <u>4,061,924</u>
	Subject to Approp'n	Subject to Investment in Perpetuity	Total
Endowment net assets, June 30, 2022	\$ 536,229	\$ 2,884,815	\$ 3,421,044
Investment return, net	468,892	-	468,892
Contributions	-	311,797	311,797
Reclassification of donor-restricted net assets	-	52,000	52,000
Appropriation of endowment assets for expenditure*	(191,809)	<del>_</del>	(191,809)
Endowment net assets, June 30, 2023	\$ <u>813,312</u>	\$ <u>3,248,612</u>	\$ <u>4,061,924</u>

<sup>\*</sup> The spending policies adopted by ASOR for existing endowments can be applied consistently over time regardless of short-term fluctuations in the market value of the funds. Each policy sets spending rates allowing for long-term growth in the corpus of its corresponding endowment, while also providing funds for ASOR to spend in fulfilling its mission. To prevent erosion of the principal of a fund, if the Quarterly Closing Market Value is less than seventy-five percent (75%) of the fund's historic dollar value, the distribution calculated above will be reduced by fifty percent (50%). For Fiscal Year 2023, there were no quarters in which any endowments were less than 75% of the fund's historic dollar value.

#### American Society of Overseas Research

#### NOTE G -- FAIR VALUE MEASUREMENTS

ASOR applies GAAP for fair value measurements of financial assets that are recognized or disclosed at fair value in the financial statements on a recurring basis. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. GAAP also establishes a framework for measuring fair value and expands disclosures about fair value measurements.

FASB ASC 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority.

The following represents assets measured at fair value on a recurring basis by ASOR at June 30, 2024 and 2023:

			iı M	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
	Fair Value		(						
June 30, 2024	_			<del></del>	-		•		
Cash equivalents:									
Money market funds	\$	509,829	\$	509,829	\$	-	\$	-	
U.S. Treasury bills		341,161		341,161		-		-	
Brokered certificates of deposit		647,903		647,903				-	
Investments, excluding									
cash held by brokers		6,084,197		6,084,197		<u> </u>		<u>-</u>	
Total	\$_	7,583,090	\$	7,583,090	\$		\$		
June 30, 2023									
Cash equivalents:									
Money market funds	\$	327,103	\$	327,103	\$	-	\$	-	
U.S. Treasury bills		290,225		290,225		-		-	
Brokered certificates of deposit		398,815		398,815		_		-	
Investments, excluding									
cash held by brokers	_	4,761,873	_	4,761,873		<del>_</del>			
Total	\$	5,778,016	\$	<u>5,778,016</u>	\$		\$		

Level 1: Cash equivalents include money market funds (non-sweep), U.S. Treasury bills, and brokered certificates of deposit, all of which are held in an operating account with Charles Schwab and are reported at fair value based on quoted market prices. Investments include money market funds (non-sweep), U.S. Treasury bills/notes, brokered certificates of deposit, mutual funds, and exchange-traded funds, all of which are reported at fair value based on quoted market prices and are held by Charles Schwab. Refer also to Note C--Investments.

At June 30, 2024 and 2023, ASOR had no assets or liabilities classified within Level 2 or Level 3 of the fair value hierarchy.

#### American Society of Overseas Research

#### NOTE H -- SIGNIFICANT CONCENTRATIONS

ASOR maintains one of its primary operating accounts with Charles Schwab. The account balance consists of cash, money market funds (non-sweep), a U.S. Treasury bill, and brokered certificates of deposit. Cash and cash equivalents at June 30, 2024 includes approximately \$1,624,000 held in the Charles Schwab operating account. Cash of \$139,879 and money market funds of \$509,829 are primarily unsecured. Money market funds are considered cash equivalents, since readily convertible to cash. Brokered certificates of deposit (CDs) of \$647,903 are FDIC-insured by the issuing banks. Approximately \$448,938 of the CDs mature in June 2025, with interest rates ranging from 4.89% to 5.25%. The remaining CD matures in June 2026 and bears interest at 4.69%. The U.S. Treasury bill (T-bill) of \$341,161 is backed by the U.S. government. The T-bill matures in December 2024 and bears interest at 5.34%. ASOR considers CDs and T-bills held in its primary operating account with Charles Schwab to be cash equivalents, since convertible to cash with only minimal risk of loss. ASOR also maintains an operating account with a bank. At June 30, 2024, there were no bank holdings that exceeded federally insured limits.

Investments at June 30, 2024 are held by Charles Schwab and are primarily unsecured. Certain coverage may be provided by the Security Investors Protection Corporation (SIPC) for missing stocks and other securities up to \$500,000, including up to \$100,000 in cash if a brokerage or bank brokerage subsidiary fails. However, SIPC does not ensure the quality of investments or protect against losses from fluctuating market values. Refer also to *Note C--Investments*.

Federal grant support of \$678,142 and \$753,851 was provided by the Department of State (DOS) for use in connection with ASOR's Cultural Heritage Initiatives program for the years ended June 30, 2024 and 2023, respectively.

#### NOTE I -- 401(k) RETIREMENT PLAN

ASOR sponsors a 401(k) retirement plan on behalf of its employees. Non-excluded employees may make deferrals to the plan upon attaining age 21. ASOR is required to make Safe Harbor Nonelective Contributions equal to 6% of compensation of eligible participants based on each payroll period. The plan also provides for discretionary, nonelective employer contributions on behalf of employees who have attained age 21, completed a Year of Service, and are employed on the last day of the plan year (December 31). Safe Harbor Nonelective Contributions to the plan totaled \$41,428 and \$40,553 for the years ended June 30, 2024 and 2023, respectively. ASOR made no discretionary, nonelective contributions for the plan years ended December 31, 2023 and 2022.

## NOTE J -- COMMITMENTS AND CONTINGENCIES (including subsequent events)

Commitments: In December 2022, ASOR entered into a licensing agreement for the use of certain association management software (AMS). The agreement requires fees as follows over its initial three-year term: Year 1 - \$18,000; Year 2 - \$18,540; and Year 3 - \$19,096. Beyond the initial term, the agreement is set to renew automatically for one-year periods, unless ASOR provides the vendor with notice of intent to renew for a longer term, or not to renew the agreement, at least 60 days prior to the end of the initial term (or renewal term).

At June 30, 2024, ASOR had contractual commitments with host venues for its 2024 Annual Meeting in Boston with 0% attrition, for its 2025 Annual Meeting in Boston with 50% attrition, for its 2026 Annual Meeting in Crystal City, Virginia with 75% attrition, and for its 2028 Annual Meeting in Boston with 50% attrition. In addition to requiring minimum commitments from ASOR, the contracts also provide for certain cancellation fees. Management continues to utilize available measures to mitigate risk in this regard.

<u>Financial Assistance</u>: Financial assistance from various awarding agencies is subject to special audit. Such audits could result in claims against ASOR for disallowed costs or noncompliance with grantor restrictions. Management is not aware of disallowable costs or instances of noncompliance with grantor restrictions; consequently, no provision has been made for liabilities that may arise from such audits.

#### **American Society of Overseas Research**

#### NOTE J -- COMMITMENTS AND CONTINGENCIES (including subsequent events) -- Continued

Grants, bequests, and endowments require the fulfillment of certain conditions set forth in the instruments of the gifts. Failure to fulfill the conditions, or in the case of the endowments, failure to continue to fulfill them, could result in the return of funds to the donor. Management is not aware of instances of noncompliance with donor restrictions; consequently, no provision has been made for liabilities that may arise from such.

<u>Complaint Filed</u>: On October 23, 2023, ASOR received a complaint from a law firm about a possible copyright infringement involving two images on ASOR's website. ASOR's pro-bono law firm has informed the complainant's law firm that they will be representing ASOR. Management expects the complaint to be dismissed or settled for a de minimis amount.

#### NOTE K -- RELATED PARTY TRANSACTIONS

The accompanying financial statements include only ASOR's accounts. The financial statements do not include ASOR's affiliates, the William Foxwell Albright Institute of Archeological Research in Jerusalem and the Cyprus American Archaeological Research Institute, Inc. (CAARI) in Nicosia, Cyprus, or ASOR's former affiliate, the American Center of Research (ACOR) in Amman, Jordan.

ASOR allows ACOR and CAARI to use office space in the United States that ASOR owns. ACOR and CAARI were charged approximately \$12,000 and \$10,797 for use of the building, utilities, and postage for the years ended June 30, 2024 and 2023, respectively.

Members of the ASOR Board of Trustees contributed approximately \$1,028,000 and \$425,230 to ASOR for the years ended June 30, 2024 and 2023, respectively. The spouse of a Board member received salary and benefits from ASOR of approximately \$75,804 and \$54,565 for the years ended June 30, 2024 and 2023, respectively, for Cultural Heritage Initiatives work.

## NOTE L -- SUBSEQUENT EVENTS

Management has evaluated subsequent events through November 14, 2024, the date on which the financial statements were available to be issued. No further adjustments to or disclosures in the financial statements are considered necessary.