

## EXHIBIT C: BUDGET TO ACTUAL FY24

### Operating Budget

	<b>INCOME</b>	<b>FY24 Budget</b>	<b>FY24 Actual</b>
1	Annual Meeting	\$ 370,000	\$ 233,396
2	Educational events	\$ 100,000	\$ 10,362
	Memberships		
3	Individual	\$ 227,850	\$ 184,058
4	Institutional	\$ 52,000	\$ 51,000
	Publications		
5	Subscriptions (UCP)	\$ 120,000	\$ 120,145
6	Book sales	\$ 10,000	\$ 15,064
7	Royalties and advertising	\$ 35,000	\$ 32,920
	Contributions		
8	Annual Fund - undesignated	\$ 125,000	\$ 144,919
9	Board Designated Building Fund	\$ 50,000	\$ 4,000
10	Diversity placed in temp restricted	\$ 50,000	\$ 32,542
11	Development	\$ 1,500	\$ 2,335
12	Donations to perm restricted endowments	\$ 250,000	\$ 919,473
13	Donations to temp restricted	\$ 50,000	\$ 486,884
14	Non-federal CHI gifts and grants placed in TR	\$ 20,000	\$ 18,508
15	Federal grants direct revenue	\$ 680,000	\$ 616,425
16	Federal grants indirect revenue	\$ 68,000	\$ 67,814
17	In-kind contributions to Fed Grants	\$ -	\$ -
18	Nies Trust in temp restricted	\$ 30,000	\$ 23,971
19	Interest and Administrative	\$ 45,000	\$ 82,215
20	Reimbursements + in lieu of rent	\$ 14,000	\$ 12,191
21	In-kind donations (non-federal)	\$ 36,000	\$ 95,326
	Released from endowment accounts		
22	Operating distribution from endowment	\$ 70,000	\$ 71,873
23	Permanently restricted + Desig Gifts in FY	\$ 185,000	\$ 161,831
24	Temporarily restricted	\$ 76,000	\$ 306,942
	Misc income + Accrued Vacation	\$ -	\$ 2,989
	<b>TOTAL INCOME:</b>	<b>\$ 2,665,350</b>	<b>\$ 3,697,183</b>
	<b>EXPENSES</b>	<b>FY24 Budget</b>	<b>FY24 Actual</b>
	Programs and Services		
1'	Annual Meeting	\$ 200,000	\$ 121,889
2'	Educational events	\$ 70,903	\$ 33,798
	Cultural Heritage Initiatives		
15'	Federal salaries and all direct expenses	\$ 680,000	\$ 616,425

17'	Federal documented in-kind	\$ -	\$ -
14'	Non-federal CHI	\$ 10,000	\$ 3,928
13'	Non-federal placed in temp restricted	\$ 20,000	\$ 18,508
	Journals & books		
25	BASOR, NEA, JCS, Maarav	\$ 77,500	\$ 75,884
26	JSTOR, journal, memb, and FOA expenses	\$ 46,000	\$ 10,392
27	Book production	\$ 15,000	\$ 39,064
	Archaeological & program support for FY		
28	Dig scholarships	\$ 100,000	\$ 97,399
29	Excavation grants	\$ 60,000	\$ 34,312
30	Fellowships for members	\$ 36,000	\$ 4,850
18'	Nies trust placed in temp restricted	\$ 30,000	\$ 23,971
10'	Diversity placed in TR	\$ 50,000	\$ 32,542
12'	Designated gifts placed in endowment	\$ 300,000	\$ 923,473
13'	Designated gifts placed in temp restricted	\$ 81,797	\$ 661,998
	Organizational support		
31	Chair support	\$ 23,000	\$ 19,539
32	Meetings and travel for archaeology	\$ 7,500	\$ 7,462
33	Website hosting fees	\$ 2,000	\$ 1,279
34	Presidential discretionary expenses	\$ 3,000	\$ 2,232
35	Membership and student scholarships	\$ 20,000	\$ 21,131
	Operating Expenses		
36	Salaries and benefits	\$ 654,500	\$ 693,005
37	Building	\$ 15,000	\$ 22,565
38	Office administrative, phone, and utilities	\$ 10,000	\$ 12,873
39	Postage, etc.	\$ 7,500	\$ 2,867
40	Bank charges	\$ -	
41	Insurance	\$ 20,000	\$ 12,113
42	Audit and accounting services	\$ 39,500	\$ 35,509
43	Equipment and supplies	\$ 10,000	\$ 9,293
44	Membership database expenses	\$ 11,000	\$ 6,053
45	Office events, consulting	\$ 5,000	\$ 2,661
46	Dues	\$ 7,000	\$ 5,324
47	Travel	\$ 6,000	\$ 365
21'	Legal services (in-kind)	\$ 36,000	\$ 95,326
48	Other in-kind	\$ -	\$ -
49	Development	\$ 11,150	\$ 19,549
	Misc expenses	\$ -	\$ -
	<b>TOTAL EXPENSES:</b>	<b>\$ 2,665,350</b>	<b>\$ 3,667,579</b>
	<b>GRAND TOTAL:</b>	<b>\$ -</b>	<b>\$ 29,604</b>