## **EXHIBIT A: BUDGET TO ACTUAL FOR FY23**

**Operating Budget** 

	INCOME	_	V22 Budget	_	EV 22 A street	
			Y23 Budget		Y 23 Actual	
1	Annual Meeting	\$	265,000.00	\$	248,011.63	
2	Educational events	\$	85,000.00	\$	33,075.58	
	Memberships					
3	Individual	\$	217,000.00	\$	224,862.18	
4	Institutional	\$	60,000.00	\$	54,000.00	
	Publications					
5	Subscriptions (UCP)	\$	120,000.00	\$	120,216.83	
6	Book sales	\$	15,000.00	\$	7,353.99	
7	Royalties and advertising	\$	34,000.00	\$	36,096.75	
	Contributions					
8	Annual Fund - undesignated	\$	125,000.00	\$	137,550.81	
9	Board Designated Building Fund	\$	75,000.00	\$	54,400.00	
10	Diversity placed in temp restricted	\$	25,000.00	\$	50,100.00	
11	Development	\$	750.00	\$	8,015.21	
12	Donations to perm restricted endowments	\$	187,000.00	\$	361,796.07	
13	Donations to temp restricted	\$	45,000.00	\$	105,745.85	
14	Non-federal CHI gifts and grants placled in TR	\$	10,000.00	\$	35,958.19	
15	Federal grants direct revenue	\$	595,000.00	\$	678,465.98	
16	Federal grants indirect revenue	\$	50,000.00	\$	75,385.11	
17	In-kind contributions to Fed Grants	\$	-	\$	3,144.91	
18	Nies Trust in temp restricted	\$ \$	22,500.00	\$	29,304.34	
19	Interest and Administrative	\$	24,000.00	\$	54,087.76	
20	Reimbursements + in lieu of rent	\$	17,500.00	\$	13,387.75	
21	In-kind donations (non-federal)	\$ \$	36,000.00	\$	23,602.40	
	Released from endowment accounts		,		•	
22	Operating distribution from endowment	\$	82,500.00	\$	65,511.00	
23	Permanently restricted + Desig Gifts in FY	\$	155,000.00	\$	140,972.88	
24	Temporarily restricted	\$	75,500.00	\$	77,893.00	
	TOTAL INCOME:	_	2,321,750.00		2,638,938.22	
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	EXPENSES	F	Y23 Budget	F	Y24 Budget	
	Programs and Services					
1'	Annual Meeting	\$	125,000.00	\$	115,791.97	
2'	Educational events	\$	45,000.00	\$	25,774.14	
	Cultural Heritage Initiatives		,		•	
15'	Federal salaries and all direct expenses	\$	595,000.00	\$	691,398.19	
17'	Federal documented in-kind	\$	-	\$	3,144.91	
14'	Non-federal CHI		10,000.00	\$	610.43	
13'	Non-federal placed in temp restricted	\$ \$	10,000.00	\$	35,958.19	
	Journals & books	f	-,	É	,	
25	BASOR, NEA, JCS, Maarv	\$	52,500.00	\$	42,659.92	
26	JSTOR, journal, memb, and FOA expenses	\$	35,000.00	\$	15,914.13	
27	Book production	\$	15,000.00	\$	21,919.06	
<del>-</del>	Archaeological & program support for FY		15,000.00	Ť		
28	Dig scholarships	\$	100,000.00	\$	91,201.00	
20	D18 301101013111P3	۲	100,000.00	۲	J1,201.00	

	GRAND TOTAL:	\$	250.00	\$	164,231.26	
	TOTAL EXPENSES:	\$ 2,321,500.00			\$ 2,474,706.96	
49	Development	\$	8,500.00	\$	15,503.42	
48	Other in-kind	\$	1,000.00	\$	444.91	
21'	Legal services (in-kind)	\$	35,000.00	\$	23,602.40	
47	Travel	\$	7,500.00	\$	3,399.67	
46	Dues	\$	7,000.00	\$	3,940.40	
45	Office events, consulting	\$	5,000.00	\$	2,659.61	
44	Membership database expenses	\$	10,000.00	\$	28,395.54	
43	Equipment and supplies	\$	10,000.00	\$	7,722.63	
42	Audit and accounting services	\$	40,000.00	\$	36,433.79	
41	Insurance	\$	22,500.00	\$	12,593.00	
40	Bank charges	\$	-			
39	Postage, etc.	\$	13,000.00	\$	1,628.46	
38	Office administriatve, phone, and utilities	\$	10,000.00	\$	8,738.36	
37	Building	\$	15,000.00	\$	16,621.06	
36	Salaries and benefits	\$	650,000.00	\$	555,237.39	
	Operating Expenses				·	
35	Membership and student scholarships	\$	<u> </u>	\$	4,440.74	
34	Presidental discretionary expenses	\$	3,000.00	\$	2,218.45	
33	Website	\$	2,000.00	\$	582.76	
32	Meetings and travel for archaeology	\$	9,000.00	\$	513.75	
31	Chair support	\$	23,000.00	\$	14,844.23	
	Organizational support	7	,	_		
13'	Designated gifts placed in temp restricted	\$	45,000.00	\$	141,704.04	
12'	Designated gifts placed in endowment	\$	261,000.00	\$	416,196.07	
10'	Diversity placed in TR	\$	50,000.00	\$	50,100.00	
18'	Nies trust placed in temp restricted	\$	50,500.00	\$	29,304.34	
29 30	Excavation grants Fellowships for members	\$	50,000.00 6,000.00	\$ \$	40,992.00 12,518.00	