

EXHIBIT A: BUDGET TO FORECAST FY23 and FY24 Budget proposal

Operating Budget

	INCOME	FY23 Budget	FY23 Forecast	FY24 Budget
1	Annual Meeting	\$ 265,000.00	\$ 370,000.00	\$ 370,000.00
2	Educational events	\$ 85,000.00	\$ 81,000.00	\$ 100,000.00
	Memberships			
3	Individual	\$ 217,000.00	\$ 217,000.00	\$ 227,850.00
4	Institutional	\$ 60,000.00	\$ 53,000.00	\$ 52,000.00
	Publications			
5	Subscriptions (UCP)	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00
6	Book sales	\$ 15,000.00	\$ 8,000.00	\$ 10,000.00
7	Royalties and advertising	\$ 34,000.00	\$ 35,000.00	\$ 35,000.00
	Contributions			
8	Annual Fund - undesignated	\$ 125,000.00	\$ 125,000.00	\$ 125,000.00
9	Board Designated Building Fund	\$ 75,000.00	\$ 47,400.00	\$ 50,000.00
10	Diversity placed in temp restricted	\$ 25,000.00	\$ 51,500.00	\$ 50,000.00
11	Development	\$ 750.00	\$ 7,578.18	\$ 1,500.00
12	Donations to perm restricted endowments	\$ 187,000.00	\$ 341,296.07	\$ 250,000.00
13	Donations to temp restricted	\$ 45,000.00	\$ 50,041.60	\$ 50,000.00
14	Non-federal CHI gifts and grants placed in TR	\$ 10,000.00	\$ 24,223.19	\$ 20,000.00
15	Federal grants direct revenue	\$ 595,000.00	\$ 595,000.00	\$ 680,000.00
16	Federal grants indirect revenue	\$ 50,000.00	\$ 59,500.00	\$ 68,000.00
17	In-kind contributions to Fed Grants	\$ -	\$ 3,144.91	\$ -
18	Nies Trust in temp restricted	\$ 22,500.00	\$ 29,463.28	\$ 30,000.00
19	Interest and Administrative	\$ 24,000.00	\$ 45,000.00	\$ 45,000.00
20	Reimbursements + in lieu of rent	\$ 17,500.00	\$ 12,600.00	\$ 14,000.00
21	In-kind donations (non-federal)	\$ 36,000.00	\$ 36,000.00	\$ 36,000.00
	Released from endowment accounts			
22	Operating distribution from endowment	\$ 82,500.00	\$ 65,500.00	\$ 70,000.00
23	Permanently restricted + Desig Gifts in FY	\$ 155,000.00	\$ 161,840.00	\$ 185,000.00
24	Temporarily restricted	\$ 75,500.00	\$ 29,997.25	\$ 76,000.00
	TOTAL INCOME:	\$ 2,321,750.00	\$ 2,569,084.48	\$ 2,665,350.00

	EXPENSES	FY23 Budget	FY23 Forecast	FY24 Budget
	Programs and Services			
1'	Annual Meeting	\$ 125,000.00	\$ 217,500.00	\$ 200,000.00
2'	Educational events	\$ 45,000.00	\$ 52,000.00	\$ 70,903.00
	Cultural Heritage Initiatives			
15'	Federal salaries and all direct expenses	\$ 595,000.00	\$ 595,000.00	\$ 680,000.00
17'	Federal documented in-kind	\$ -	\$ 3,144.91	\$ -
14'	Non-federal CHI	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
13'	Non-federal placed in temp restricted	\$ 10,000.00	\$ 24,223.19	\$ 20,000.00
	Journals & books			
25	BASOR, NEA, JCS, Maarv	\$ 52,500.00	\$ 52,500.00	\$ 77,500.00
26	JSTOR, journal, memb, and FOA expenses	\$ 35,000.00	\$ 40,000.00	\$ 46,000.00
27	Book production	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00
	Archaeological & program support for FY			
28	Dig scholarships	\$ 100,000.00	\$ 95,000.00	\$ 100,000.00
29	Excavation grants	\$ 50,000.00	\$ 47,000.00	\$ 60,000.00
30	Fellowships for members	\$ 6,000.00	\$ 36,000.00	\$ 36,000.00
18'	Nies trust placed in temp restricted	\$ 50,500.00	\$ 29,463.28	\$ 30,000.00
10'	Diversity placed in TR	\$ 50,000.00	\$ 51,500.00	\$ 50,000.00
12'	Designated gifts placed in endowment	\$ 261,000.00	\$ 388,696.07	\$ 300,000.00
13'	Designated gifts placed in temp restricted	\$ 45,000.00	\$ 50,041.60	\$ 81,797.00
	Organizational support			
31	Chair support	\$ 23,000.00	\$ 23,000.00	\$ 23,000.00
32	Meetings and travel for archaeology	\$ 9,000.00	\$ 7,500.00	\$ 7,500.00
33	Website	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
34	Presidential discretionary expenses	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
35	Membership and student scholarships	\$ -	\$ 20,000.00	\$ 20,000.00
	Operating Expenses			
36	Salaries and benefits	\$ 650,000.00	\$ 605,000.00	\$ 654,500.00
37	Building	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00
38	Office administratvie, phone, and utilities	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
39	Postage, etc.	\$ 13,000.00	\$ 6,000.00	\$ 7,500.00
40	Bank charges	\$ -	\$ 3,615.70	\$ -
41	Insurance	\$ 22,500.00	\$ 18,500.00	\$ 20,000.00
42	Audit and accounting services	\$ 40,000.00	\$ 39,500.00	\$ 39,500.00
43	Equipment and supplies	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
44	Membership database expenses	\$ 10,000.00	\$ 28,400.00	\$ 11,000.00
45	Office events, consulting	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
46	Dues	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
47	Travel	\$ 7,500.00	\$ 7,000.00	\$ 6,000.00
21'	Legal services (in-kind)	\$ 35,000.00	\$ 36,000.00	\$ 36,000.00
48	Other in-kind	\$ 1,000.00		
49	Development	\$ 8,500.00	\$ 14,000.00	\$ 11,150.00
	TOTAL EXPENSES:	\$ 2,321,500.00	\$ 2,567,584.75	\$ 2,665,350.00
	GRAND TOTAL:	\$ 250.00	\$ 1,499.73	\$ -