

## Exhibit B: FY 2022 Operating Budget to Actual

INCOME	FY22 Budget	FY22 Actual
Annual Meeting	\$ 235,000.00	\$ 213,555.69
Educational events	\$ 48,000.00	\$ 13,130.00
Memberships		
Individual	\$ 205,000.00	\$ 209,794.83
Institutional	\$ 55,000.00	\$ 60,000.00
Publications		
Subscriptions (UCP)	\$ 115,000.00	\$ 120,552.00
Book sales	\$ 12,000.00	\$ 20,720.94
Royalties and advertising	\$ 34,000.00	\$ 34,247.38
Contributions		
Annual Fund - undesignated	\$ 125,000.00	\$ 141,893.40
Board Designated Building Fund	\$ 150,000.00	\$ 130,400.00
Diversity	\$ 50,000.00	\$ -
Development	\$ 5,000.00	\$ 457.83
Donations to perm restricted endowments	\$ 113,500.00	\$ 419,030.28
Donations to temp restricted	\$ 35,000.00	\$ 67,202.18
Grants and contracts	\$ 5,000.00	\$ 5,190.00
Federal grants	\$ 110,000.00	\$ 364,473.99
Nies Trust in temp restricted	\$ 22,500.00	\$ 24,303.70
Interest and Administrative	\$ 15,000.00	\$ 22,340.01
Reimbursements	\$ 15,000.00	\$ 11,204.63
In-Kind	\$ 36,000.00	\$ 42,465.00
Released from endowment accounts		
Operating distribution from endowment	\$ 65,000.00	\$ 55,918.96
Use of prior year unrestricted surplus	\$ 50,000.00	\$ -
Permanently restricted	\$ 101,000.00	\$ 181,826.00
Temporarily restricted	\$ 37,500.00	\$ 87,688.07
Forgiveness of PPP loan		\$ 118,700.00
<b>TOTAL INCOME:</b>	<b>\$ 1,639,500.00</b>	<b>\$ 2,345,094.89</b>

<b>EXPENSES</b>	<b>FY22 Budget</b>	<b>FY22 Actual</b>
Programs and Services		
Annual Meeting	\$ 125,000.00	\$ 106,747.75
Educational events	\$ 5,000.00	\$ 945.91
Cultural Heritage Initiatives		
Federal salaries and all direct expenses	\$ 83,000.00	\$ 334,930.21
Federal documented in-kind	\$ 10,000.00	\$ 5,335.00
Non-federal CHI	\$ 5,000.00	\$ 11,394.44
Non-federal placed in temp restricted	\$ 10,000.00	\$ 5,190.00
Journals & books		
BASOR, NEA, JCS	\$ 52,500.00	\$ 50,465.40
JSTOR, journal, memb, and FOA expenses	\$ 35,000.00	\$ 35,285.51
Book production	\$ 15,000.00	\$ 12,523.10
Archaeological & program support for FY		
Dig scholarships	\$ 67,500.00	\$ 126,167.00
Excavation grants	\$ 130,000.00	\$ 37,039.00
Fellowships for members	\$ 16,000.00	\$ 49,995.95
Nies trust placed in temp restricted	\$ 22,500.00	\$ 24,303.70
Diversity	\$ 50,000.00	\$ 22,072.00
Designated gifts placed in endowment	\$ 151,000.00	\$ 549,430.28
Designated gifts placed in temp restricted	\$ 20,000.00	\$ 17,371.91
Organizational support		
Chair support	\$ 15,000.00	\$ 9,967.73
Meetings and travel for archaeology	\$ 3,000.00	\$ 6,400.99
Website	\$ 2,000.00	\$ 423.75
Presidential discretionary expenses	\$ 3,000.00	\$ 168.73
Membership and student scholarships	\$ 15,000.00	\$ 8,733.86
Operating Expenses		
Salaries and benefits	\$ 630,500.00	\$ 579,288.60
Building	\$ 15,000.00	\$ 16,767.90
Office administratve, phone, and utilities	\$ 10,000.00	\$ 8,843.54
Postage, etc.	\$ 13,000.00	\$ 5,037.03
Bank charges	\$ -	\$ 16,467.59
Insurance	\$ 16,000.00	\$ 5,423.92
Audit and accounting services	\$ 38,000.00	\$ 35,115.00
Equipment and supplies	\$ 10,000.00	\$ 11,273.36
Abila database expenses	\$ 9,000.00	\$ 9,668.34
Office events, consulting	\$ 5,000.00	\$ 1,691.66
Dues	\$ 7,000.00	\$ 2,983.20
Travel	\$ 6,500.00	\$ 910.38
Legal services	\$ 35,000.00	\$ 42,465.00
Other in-kind	\$ 1,000.00	\$ -
Development	\$ 7,500.00	\$ 7,360.15
<b>TOTAL EXPENSES:</b>	<b>\$ 1,639,000.00</b>	<b>\$ 2,158,187.89</b>
<b>GRAND TOTAL:</b>	<b>\$ 500.00</b>	<b>\$ 186,907.00</b>
<b>GRAND TOTAL (without PPP Loan)</b>		<b>\$ 68,207.00</b>