

## Exhibit A—FY22 Budget and Forecast; FY23 Budget Proposal

Income:		FY 22 Budget	FY22 Forecast	FY23 Budget
<b>Annual Meeting:</b>				
1	-Registration fees and other income	\$ 235,000.00	\$ 213,555.69	\$ 265,000.00
2	-Other educational events	\$ 48,000.00	\$ 15,809.00	\$ 85,000.00
<b>Archaeological and Policy Support:</b>				
3	-Dig Scholarships awarded in Fiscal Yr	\$ 60,000.00	\$ 112,000.00	\$ 100,000.00
4	-Dig Scholarship funds placed in endow	\$ 7,500.00	\$ 202,720.28	\$ 150,000.00
	-Dig Scholarship funds placed in TR	\$ -	\$ 9,010.00	\$ 5,000.00
5	-Excavation Grants Awarded in Fiscal Yr	\$ 30,000.00	\$ 27,500.00	\$ 50,000.00
6	-Excavation grant funds placed in endow	\$ 100,000.00	\$ 213,535.00	\$ 35,000.00
7	-Fellowships for members in Fiscal Yr	\$ 11,000.00	\$ 11,000.00	\$ 5,000.00
8	-Fellowships for memb placed in endow	\$ 5,000.00	\$ 1,525.00	\$ 1,000.00
9	-Nies Trust placed in TR Account	\$ 22,500.00	\$ 24,303.70	\$ 22,500.00
9	-Nies Trust released from TR for desig	\$ 15,000.00	\$ 18,961.95	\$ 28,000.00
9	-Nies Trust released for JCS expenses	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00
<b>Cultural Heritage Initiatives (CHI)</b>				
10	-Fed Grants net revenue	\$ 100,000.00	\$ 256,988.15	\$ 595,000.00
10	-Fed Grants indirect revenue		\$ 25,698.82	\$ 50,000.00
10	-Fed Grants in-kind revenue	\$ 10,000.00	\$ 5,335.00	\$ -
11	-CHI non-federal revenue placed in TR	\$ 5,000.00	\$ 3,065.00	\$ 10,000.00
11	-CHI (non-federal) released from TR	\$ 10,000.00	\$ 17,562.03	\$ 10,000.00
<b>Journals, Memberships and Books:</b>				
12	-Subscriptions (UCP)	\$ 115,000.00	\$ 120,227.00	\$ 120,000.00
13	-Memberships	\$ 205,000.00	\$ 206,938.90	\$ 217,000.00
14	-Royalties and advertising	\$ 34,000.00	\$ 34,160.75	\$ 34,000.00
15	-Funds released from TR for books	\$ 5,000.00	\$ -	\$ 5,000.00
15	-Book Sales revenue	\$ 12,000.00	\$ 18,255.25	\$ 15,000.00
<b>Undesignated Revenue:</b>				
16	-Annual fund contributions	\$ 125,000.00	\$ 125,000.00	\$ 125,000.00
17	-Institutional memberships	\$ 55,000.00	\$ 60,000.00	\$ 60,000.00
18	-Distribution from Endowments	\$ 65,000.00	\$ 63,129.19	\$ 82,500.00
19	-Interest and admin income	\$ 15,000.00	\$ 21,323.12	\$ 24,000.00
<b>Other Designated Revenue:</b>				
20	-Designated gifts Endow Operations	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
21	-Board Designated Bldg Fund	\$ 150,000.00	\$ 123,100.00	\$ 75,000.00
22	-Designated for Diversity placed into TR	\$ 50,000.00	\$ 18,200.00	\$ 25,000.00
22	-Released From TR for Diversity	\$ -	\$ 26,973.68	\$ 25,000.00
22	-Other Designated gifts placed into TR	\$ 35,000.00	\$ 48,238.71	\$ 40,000.00
23	-Other Designated gifts released from TR		\$ 12,851.33	\$ -
24	-Desig. for Devel (Marriott Commission)	\$ 5,000.00	\$ 547.66	\$ 750.00
25	-Use of prior year unrestricted	\$ 50,000.00	\$ -	\$ -
26	-Reimburse in lieu of rent and reimb	\$ 15,000.00	\$ 15,557.97	\$ 17,500.00
27	-Legal services (in-kind)	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00
27	-Other In-kind	\$ 1,000.00	\$ -	\$ 1,000.00
<b>Total Income</b>		<b>\$ 1,639,500.00</b>	<b>\$ 2,096,573.18</b>	<b>\$ 2,321,750.00</b>

**Expenses:**

Annual Meeting:				
1'	-Annual Meeting Expenses (all exp)	\$ 125,000.00	\$ 99,662.64	\$ 125,000.00
2'	-Other educational events	\$ 5,000.00	\$ 12,959.00	\$ 45,000.00
Archaeological and Program Support:				
3'	-Dig Scholarships awarded in Fiscal Yr	\$ 60,000.00	\$ 112,000.00	\$ 100,000.00
4'	-Dig Scholarship funds placed in endow	\$ -	\$ 9,010.00	\$ 150,000.00
	-Dig Scholarship funds placed in TR	\$ 7,500.00	\$ 202,720.28	\$ 5,000.00
5'	-Excavation Grants Awarded in Fiscal Yr	\$ 30,000.00	\$ 27,500.00	\$ 50,000.00
6'	-Excavation grant funds placed in endow	\$ 100,000.00	\$ 213,535.00	\$ 35,000.00
7'	-Fellowships for members in Fiscal Yr	\$ 11,000.00	\$ 11,000.00	\$ 5,000.00
8'	-Fellowships for memb placed in endow	\$ 5,000.00	\$ 1,525.00	\$ 1,000.00
9'	-Nies Trust Placed in Temp Restr	\$ 7,500.00	\$ 24,303.70	\$ 22,500.00
9'	-Nies Trust Released From TR for desig	\$ 15,000.00	\$ 18,961.95	\$ 28,000.00
28	-Chair support (incl. LCP)	\$ 15,000.00	\$ 13,967.73	\$ 23,000.00
29	-Meetings and Travel for arch.	\$ 3,000.00	\$ 6,930.32	\$ 9,000.00
30	-Website (moved from allocable exp.)	\$ 2,000.00	\$ 1,723.75	\$ 2,000.00
31	-Presidential discretionary expenses	\$ 3,000.00	\$ -	\$ 3,000.00
23	-Desig gifts (including memb) placed into TR	\$ 35,000.00	\$ 46,503.71	\$ 40,000.00
22'	-Diversity desig placed in TR	\$ 50,000.00	\$ 18,200.00	\$ 25,000.00
22'	-Diversity desig released from TR	\$ -	\$ 26,973.68	\$ 25,000.00
Journals and Books				
32	-BASOR, NEA, JCS	\$ 52,500.00	\$ 47,000.00	\$ 52,500.00
33	-JSTOR, journal, membership, FOA	\$ 35,000.00	\$ 29,127.58	\$ 35,000.00
34	-Book production	\$ 15,000.00	\$ 15,105.99	\$ 15,000.00
Cultural Heritage Initiatives				
10'	-Federal salaries and all dir exp	\$ 83,000.00	\$ 256,988.15	\$ 500,000.00
10'	-ASOR continuing salaries in Fed grants	\$ -		\$ 95,000.00
10'	-Federal documented in-kind	\$ 10,000.00	\$ 5,335.00	\$ -
11'	-Non-federal CHI exp (released from TR)	\$ 5,000.00	\$ 14,672.44	\$ 10,000.00
11'	-Non-federal placed in Temp Restrict	\$ 10,000.00	\$ 3,065.00	\$ 10,000.00
21'	Designated gifts deposited bldg fund	\$ 150,000.00	\$ 123,100.00	\$ 75,000.00
20'	Desig gifts dep into Endowment	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Allocable Expenses				
35	-Salaries and benefits	\$ 630,500.00	\$ 596,332.11	\$ 650,000.00
36	-Building expenses	\$ 15,000.00	\$ 15,885.04	\$ 15,000.00
36	-Office Admin, Telephone, and Utilities	\$ 10,000.00	\$ 8,331.04	\$ 10,000.00
36	-Postage, Postage mach. and Copier	\$ 13,000.00	\$ 5,148.23	\$ 13,000.00
37	-Insurance	\$ 16,000.00	\$ 20,890.00	\$ 22,500.00
38	-Audit and Accounting Services	\$ 38,000.00	\$ 35,115.00	\$ 40,000.00
39	-Equipment and supplies	\$ 10,000.00	\$ 11,452.63	\$ 10,000.00
40	-Abila database expenses	\$ 9,000.00	\$ 9,668.34	\$ 10,000.00
41	-Office events, Jibrin, consulting	\$ 5,000.00	\$ 1,691.66	\$ 5,000.00
42	-Dues, etc.	\$ 7,000.00	\$ 5,483.20	\$ 7,000.00
43	-Travel	\$ 6,500.00	\$ 910.38	\$ 7,500.00
27'	-Legal services	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00
27'	-Other In-kind	\$ 1,000.00		\$ 1,000.00
44	-Development	\$ 7,500.00	\$ 7,810.41	\$ 8,500.00
<b>TOTAL Expenses</b>		\$ 1,639,000.00	\$ 2,096,588.97	\$ 2,321,500.00
<b>GRAND TOTAL before depreciation</b>		\$ 500.00	\$ (15.79)	\$ 250.00