

## Exhibit A: Budget to Date (March 31, 2021) and Forecast (FY 2021)

Income:		FY 21 Budget	Actual to Mar '21	FY21 Forecast
<b>Annual Meeting:</b>				
1	-Registration fees and other income	\$ 300,000.00	\$ 157,247.78	\$ 157,250.00
2	-Other educational events	\$ 25,000.00	\$ 10,275.00	\$ 12,000.00
<b>Archaeological and Program Support:</b>				
3	-Dig Scholarships awarded in Fiscal Yr	\$ 60,000.00	\$ 4,225.00	\$ 52,000.00
4	-Dig Scholarship funds placed in endow	\$ 10,000.00	\$ 5,220.00	\$ 5,300.00
5	-Excavation Grants Awarded in Fiscal Yr	\$ 25,000.00	\$ 22,500.00	\$ 22,500.00
6	-Excavation grant funds placed in endow	\$ 10,000.00	\$ 106,000.00	\$ 106,000.00
7	-Fellowships for members in Fiscal Yr	\$ 11,000.00	\$ -	\$ -
8	-Fellowships for memb placed in endow	\$ 7,000.00	\$ 3,645.00	\$ 3,700.00
9	-Nies Trust placed in TR Account	\$ 19,000.00	\$ 17,082.99	\$ 21,500.00
9	-Nies Trust released from TR for desig		\$ -	\$ -
9	-Nies Trust released for JCS expenses	\$ -	\$ -	\$ 7,500.00
<b>Cultural Heritage Initiatives (CHI)</b>				
10	-Fed Grants net revenue (incl indirect)	\$ 100,000.00	\$ 99,875.24	\$ 100,000.00
10	-Fed Grants in-kind revenue	\$ 7,000.00	\$ -	\$ 5,000.00
11	-CHI non-federal revenue placed in TR	\$ 29,000.00	\$ 4,235.00	\$ 4,300.00
11	-CHI (non-federal) released from TR	\$ -	\$ -	\$ -
<b>Journals, Memberships and Books:</b>				
12	-Subscriptions (UCP)	\$ 115,000.00	\$ 85,371.00	\$ 115,350.00
13	-Memberships	\$ 200,000.00	\$ 181,874.14	\$ 186,000.00
14	-Royalties and advertising	\$ 33,000.00	\$ 13,729.64	\$ 33,900.00
15	-Funds released from TR for books	\$ -	\$ 6,280.00	\$ 6,280.00
15	-Book Sales revenue	\$ -	\$ 2,413.02	\$ 3,000.00
15	-Funds released from Opportunity Fund	\$ 12,500.00	\$ -	\$ 12,500.00
<b>Undesignated Revenue:</b>				
16	-Annual fund contributions	\$ 110,000.00	\$ 97,878.41	\$ 125,000.00
17	-Institutional memberships	\$ 62,000.00	\$ 52,000.00	\$ 55,000.00
18	-Distribution from Endowment	\$ 35,000.00	\$ 37,352.23	\$ 37,350.00
19	-Interest and admin income	\$ 13,000.00	\$ 14,871.68	\$ 14,880.00
<b>Other Designated Revenue:</b>				
20	-Designated gifts Endow Operations	\$ 1,000.00	\$ 1,450.00	\$ 1,500.00
21	-Board Designated Bldg Fund	\$ 125,000.00	\$ 94,840.00	\$ 95,000.00
22	-Designated for Diversity		\$ 216,624.99	\$ 250,000.00
23	-Other designated gifts	\$ 20,000.00	\$ 12,172.12	\$ 12,190.00
24	-Designated for development	\$ 5,000.00	\$ 48.32	\$ 50.00
25	-Use of prior year unrestricted	\$ 65,000.00	\$ -	\$ -
26	-Reimburse in lieu of rent and reimb	\$ 15,000.00	\$ 11,392.80	\$ 15,000.00
27	-Forecast Reimburseent of PPP Loan		\$ 118,700.00	\$ 118,700.00
28	-Legal services (in-kind)	\$ 35,000.00	\$ -	\$ 35,000.00
28	-Other In-kind	\$ 5,000.00	\$ -	\$ 1,000.00
<b>Total Income</b>		<b>\$ 1,454,500.00</b>	<b>\$ 1,377,304.36</b>	<b>\$ 1,614,750.00</b>

**Expenses:**

Annual Meeting:				
1'	-Annual Meeting Expenses (all exp)	\$ 147,000.00	\$ 48,738.90	\$ 49,420.00
2'	-Other educational events	\$ 15,000.00	\$ 646.13	\$ 1,000.00
Archaeological and Program Support:				
3'	-Dig Scholarships awarded in Fiscal Yr	\$ 60,000.00	\$ 4,225.00	\$ 52,000.00
4'	-Dig Scholarship funds placed in endow	\$ 10,000.00	\$ 5,220.00	\$ 5,300.00
5'	-Excavation Grants Awarded in Fiscal Yr	\$ 25,000.00	\$ 22,500.00	\$ 22,500.00
6'	-Excavation grant funds placed in endow	\$ 10,000.00	\$ 106,000.00	\$ 106,000.00
7'	-Fellowships for members in Fiscal Yr	\$ 11,000.00	\$ -	\$ -
8'	-Fellowships for memb placed in endow	\$ 7,000.00	\$ 3,645.00	\$ 3,700.00
9'	-Nies Trust Placed in Temp Restr	\$ 19,000.00	\$ 17,082.99	\$ 21,500.00
9'	-Nies Trust Released From TR for desig		\$ -	\$ -
29	-Chair support (incl. LCP)	\$ 15,000.00	\$ 8,106.60	\$ 11,500.00
30	-Meetings and Travel for arch.	\$ 3,000.00	\$ -	\$ -
31	-Website (moved from allocable exp.)	\$ 2,500.00	\$ 971.40	\$ 1,000.00
32	-Presidential discretionary expenses	\$ 3,000.00	\$ -	\$ 3,000.00
33	-Memb & student scholarships	\$ -	\$ 11,138.78	\$ 15,000.00
23	-Desig gift exp to arch. and program support	\$ 20,000.00	\$ 694.00	\$ 700.00
22	-Diversity desig (incl placed in endow)	\$ -	\$ 216,624.99	\$ 250,000.00
Journals and Books				
34	-BASOR, NEA, JCS	\$ 52,500.00	\$ 30,499.99	\$ 52,000.00
35	-JSTOR, journal, membership, FOA	\$ 32,500.00	\$ 27,407.28	\$ 35,000.00
36	-Book production	\$ -	\$ 8,311.74	\$ 22,500.00
15'	-Trans from Opp Fund (reduced book exp)	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00
Cultural Heritage Initiatives				
10'	-Federal salaries and all dir exp	\$ 83,000.00	\$ 95,154.66	\$ 96,350.00
10'	-Federal documented in-kind	\$ 7,000.00	\$ -	\$ 5,000.00
11'	-Non-federal CHI expenses	\$ 28,000.00	\$ 2,865.58	\$ 2,900.00
11'	-Non-federal placed in Temp Restrict		\$ 4,235.00	\$ 4,300.00
21'	Designated gifts deposited bldg fund	\$ 125,000.00	\$ 94,840.00	\$ 95,000.00
20'	Desig gifts dep into Endowment	\$ 1,000.00	\$ 1,450.00	\$ 1,500.00
Allocable Expenses				
37	-Salaries and benefits	\$ 591,000.00	\$ 487,836.39	\$ 600,315.30
38	-Building expenses	\$ 13,500.00	\$ 7,709.39	\$ 15,000.00
38	-Office Admin, Telephone, and Utilities	\$ 22,500.00	\$ 7,463.76	\$ 9,500.00
38	-Postage, Postage mach. and Copier	\$ 9,000.00	\$ 11,777.40	\$ 12,500.00
39	-Bank charges	\$ 9,000.00	\$ -	\$ -
40	-Insurance	\$ 15,500.00	\$ 11,381.51	\$ 15,000.00
41	-Audit and Accounting Services	\$ 25,000.00	\$ 26,622.30	\$ 32,000.00
42	-Equipment and supplies	\$ 2,500.00	\$ 8,299.31	\$ 10,000.00
43	-Abila database expenses	\$ 9,000.00	\$ 6,726.00	\$ 8,000.00
44	-Office events, Jibrin, consulting	\$ 5,000.00	\$ 1,512.72	\$ 2,000.00
45	-Dues, etc.	\$ 7,000.00	\$ 3,189.90	\$ 5,000.00
46	-Travel	\$ 6,500.00	\$ 75.00	\$ 75.00
28'	-Legal services	\$ 35,000.00	\$ -	\$ 35,000.00
28'	-Other In-kind	\$ 5,000.00	\$ -	\$ 1,000.00
47	-Development	\$ 5,000.00	\$ 1,054.42	\$ 1,250.00
<b>TOTAL Expenses</b>		<b>\$ 1,449,500.00</b>	<b>\$ 1,296,506.14</b>	<b>\$ 1,616,310.30</b>
<b>NET TOTAL before depreciation</b>		<b>\$ 5,000.00</b>	<b>\$ 80,798.22</b>	<b>\$ (1,560.30)</b>
48	-Depreciation (including building)	\$ 5,000.00	\$ 15,618.17	\$ 20,824.23
<b>GRAND TOTAL (after depreciation)</b>		<b>\$ -</b>	<b>\$ 65,180.05</b>	<b>\$ (22,384.53)</b>