EXHIBIT B

Name	Budget
1	J
1	
Archaeological and Policy Support: 3	235,000.00
3	60,000.00
3 -Fellowships funds placed in endowment (e.g., MacAllister, Strange/Midkiff, Mey \$ 40,000.00 \$ 30,000.00 \$ 3	
3 -Field Research Support Awarded (Harris and Seger distribution) \$ 7,500.00 \$ 7,500.00 \$ 3 -Field Research funds placed in endowment (Harris, Seger, Geraty) \$ 60,000.00 \$ 5,000.00 \$ 5,000.00 \$ 3 -Field Research funds placed in endowment (Harris, Seger, Geraty) \$ 60,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 11,000.00 \$ 12,000.00 \$ 17,000	42,000.00
3 -Field Research funds placed in endowment (Harris, Seger, Geraty) \$ 60,000.00 \$ 5,000.00 \$ 3 -Followships for members (e.g., travel to collections; Dever Fellowship) \$ 11,000.00 \$ 11,000.00 \$ 14,000.00 \$ 11,000.00 \$ 21,000.00 \$ 5 - Nies Trust income \$ 22,000.00 \$ 17,000.00 \$ 5 - Nies Trust income \$ 20,000.00 \$ 17,000.00 \$ 5 - Nies Trust income \$ 20,000.00 \$ 17,000.00 \$ 6 Cultural Heritage Initiatives (CHI) \$ 7 -CHI revenue for continuing ASOR staff salaries \$ 88,500.00 \$ 32,580.00 \$ 12,682.00 \$ 6 - CHI revenue for indirect costs (will be used for some ASOR staff and digital mex \$ 133,014.38 \$ 123,682.00 \$ 6 - Money set aside for CHI audit \$ 6,000.00 \$ 6,000.00 \$ \$ 6,000.00 \$ \$ 5 - Money set aside for CHI audit \$ 8 6,000.00 \$ 8,000.00 \$ \$ 6,000.00 \$ \$ 9 - Royalties and advertising \$ \$ 400,000.00 \$ 385,000.00 \$ 9 - Royalties and advertising \$ \$ 56,000.00 \$ 45,000.00 \$ \$ 7,500.00 \$ \$ 10 - Support from OF and gifts \$ 7,500.00 \$ 11 - Sales revenue designated for Opportunity Fund \$ 20,000.00 \$ 20,000.00 \$ 11 - Book subventions Undesignated Revenue: 12 -Annual fund contributions \$ 80,000.00 \$ 115,000.00 \$ 13 - Institutional memberships \$ 75,000.00 \$ 73,000.00 \$ 14 - Distribution from Endowment \$ 24,000.00 \$ 24,832.00 \$ 15 - Interest income \$ 3,000.00 \$ 8,121.50 \$ 15 - Administrative fees and misc. income \$ 7,750.00 \$ 8,400.00 \$ 00.00 \$ 10.000.	30,000.00
3	7,500.00
4 -Support for Online Media and FOA TR Releases \$ 25,250.00 \$ 21,000.00 \$ 5 -Nies Trust Income \$ 20,000.00 \$ 17,000.00 \$ 6 Cultural Heritage Initiatives (CHI) 7 -CHI revenue for continuing ASOR staff salaries \$ 58,500.00 \$ 32,580.00 \$ 6 -CHI revenue for indirect costs (will be used for some ASOR staff and digital met \$ 133,014.38 \$ 122,682.00 \$ 6 -Money set aside for CHI audit \$ 6,000.00 \$ 6,000.00 \$ Journals/Memberships: 8 -Subscriptions/memberships \$ 400,000.00 \$ 385,000.00 \$ 9 -Royalties and advertising \$ 56,000.00 \$ 45,000.00 \$ 10 -Support from OF and gifts \$ 7,500.00 Books: 11 -Funds from Opportunity Fund \$ 15,000.00 \$ 15,000.00 \$ 11 -Sales revenue designated for Opportunity Fund \$ 20,000.00 \$ 20,000.00 \$ - Book subventions Undesignated Revenue: 12 -Annual fund contributions \$ 80,000.00 \$ 115,000.00 \$ 13 -Institutional memberships \$ 75,000.00 \$ 73,000.00 \$ 14 -Distribution from Endowment \$ 24,000.00 \$ 24,832.00 \$ 15 -Interest income \$ 4,000.00 \$ 8,121.50 \$ 16 -Administrative fees and misc. income \$ 7,750.00 \$ 8,400.00 \$ Other Designated Revenue: 17 -Designated Revenue: 18 -Other designated gifts \$ 5,000.00 \$ 1,000.00 \$ 18 -Development Fund and designated gifts \$ 5,000.00 \$ 1,500.00 \$ 18 -Development Fund and designated gifts \$ 2,500.00 \$ 1,500.00 \$	5,000.00
S	11,000.00
6 Cultural Heritage Initiatives (CHI) 7 -CHI revenue for continuing ASOR staff salaries 8 58,500.00 \$ 32,580.00 \$ 6 -CHI revenue for indirect costs (will be used for some ASOR staff and digital met \$ 133,014.38 \$ 123,682.00 \$ 6 -Money set aside for CHI audit 8 6,000.00 \$ 6,000.00 \$ Journals/Memberships: 8 -Subscriptions/memberships 9 -Royalties and advertising 9 -Royalties and advertising 9 -Royalties and advertising 9 -Royalties and advertising 10 -Support from OF and gifts 11 -Funds from Opportunity Fund 11 -Sales revenue designated for Opportunity Fund 9 -Book subventions 12 -Annual fund contributions 13 -Institutional memberships 13 -Institutional memberships 14 -Distribution from Endowment 15 -Interest income 16 -Administrative fees and misc. income 17 -Designated gifts 18 -Other designated gifts 19 -Use of prior year unrestricted for relocation and severance	10,000.00
7 -CHI revenue for continuing ASOR staff salaries \$ 58,500.00 \$ 32,580.00 \$ 6 -CHI revenue for indirect costs (will be used for some ASOR staff and digital mex \$ 133,014.38 \$ 123,682.00 \$ 6 -Money set aside for CHI audit \$ 6,000.00	17,000.00
6 -CHI revenue for indirect costs (will be used for some ASOR staff and digital mex \$ 133,014.38 \$ 123,682.00 \$ 6,000.00	
Solution	45,000.00
Journals/Memberships: 8	40,000.00
8 -Subscriptions/memberships \$ 400,000.00 \$ 385,000.00 \$ 9 -Royalties and advertising \$ 56,000.00 \$ 45,000.00 \$ 10 -Support from OF and gifts \$ 7,500.00 \$ Books: 11 -Funds from Opportunity Fund \$ 15,000.00 \$ 15,000.00 \$ 11 -Sales revenue designated for Opportunity Fund \$ 20,000.00 \$ 20,000.00 \$ - Book subventions *** *** *** *** 12 -Annual fund contributions \$ 80,000.00 \$ 115,000.00 \$ 13 -Institutional memberships \$ 75,000.00 \$ 73,000.00 \$ 14 -Distribution from Endowment \$ 24,000.00 \$ 24,832.00 \$ 15 -Interest income \$ 4,000.00 \$ 8,121.50 \$ 16 -Administrative fees and misc. income \$ 7,750.00 \$ 8,400.00 \$ Other Designated gifts for Endowment \$ 5,000.00 \$ 1,000.00 \$ 18 -Other designated gifts \$ 2,500.00 \$ 1,500.00 \$ 19 -Use of prior year unrestricted for	-
9 -Royalties and advertising \$ 56,000.00 \$ 45,000.00 \$ 10 -Support from OF and gifts \$ 7,500.00 \$ 10 -Support from OF and gifts \$ 7,500.00 \$ 15,000.00 \$ 15,000.00 \$ 11 -Funds from Opportunity Fund \$ 15,000.00 \$ 15,000.00 \$ 11 -Sales revenue designated for Opportunity Fund \$ 20,000.00 \$ 20,000.00 \$ -Book subventions Undesignated Revenue: 12 -Annual fund contributions \$ 80,000.00 \$ 115,000.00 \$ 13 -Institutional memberships \$ 75,000.00 \$ 73,000.00 \$ 14 -Distribution from Endowment \$ 24,000.00 \$ 24,832.00 \$ 15 -Interest income \$ 4,000.00 \$ 8,121.50 \$ 16 -Administrative fees and misc. income \$ 7,750.00 \$ 8,400.00 \$ Other Designated Revenue: 17 -Designated gifts for Endowment \$ 5,000.00 \$ 1,000.00 \$ 18 -Other designated gifts \$ \$ 2,500.00 \$ 1,500.00 \$ 1,500.00 \$ 19 -Use of prior year unrestricted for relocation and severance \$ \$ \$ 2,500.00 \$ 1,500.00 \$ 1,500.00 \$ 11 -Other designated gifts \$ \$ 2,500.00 \$ 1,500.00 \$ 1,500.00 \$ 10 -Other Designated gifts \$ \$ 2,500.00 \$ 1,500.00 \$ 1,500.00 \$ 10 -Other Designated gifts \$ \$ 2,500.00 \$ 1,500.00 \$ 1,500.00 \$ 10 -Other Designated gifts \$ \$ 2,500.00 \$ 1,500.00 \$ 1,500.00 \$ 10 -Other Designated gifts \$ \$ 2,500.00 \$ 1,500	
Support from OF and gifts \$ 7,500.00	362,500.00
Books:	35,000.00
11	
11	
- Book subventions Undesignated Revenue: 12	15,000.00
Undesignated Revenue: 12 -Annual fund contributions \$ 80,000.00 \$ 115,000.00 \$ 13 -Institutional memberships \$ 75,000.00 \$ 73,000.00 \$ 14 -Distribution from Endowment \$ 24,000.00 \$ 24,832.00 \$ 15 -Interest income \$ 4,000.00 \$ 8,121.50 \$ 16 -Administrative fees and misc. income \$ 7,750.00 \$ 8,400.00 \$ Other Designated Revenue: 17 -Designated Revenue: 18 -Other designated gifts for Endowment \$ 5,000.00 \$ 1,000.00 \$ 18 -Other designated gifts \$ 2,500.00 \$ 1,500.00 \$ 19 -Use of prior year unrestricted for relocation and severance	20,000.00
12	
13	
14	85,000.00
15	72,000.00
-Administrative fees and misc. income Other Designated Revenue: 17 -Designated gifts for Endowment -Other designated gifts -Other designated gifts -Development Fund and designated gifts -Use of prior year unrestricted for relocation and severance \$ 7,750.00 \$ 8,400.00 \$ 1,000.00 \$ 2,500.00 \$ 1,500.00 \$ 1,500.00 \$ 1,500.00 \$	25,500.00
Other Designated Revenue: 17 -Designated gifts for Endowment \$ 5,000.00 \$ 1,000.00 \$ 18 -Other designated gifts \$ \$ 2,500.00 \$ 1,500.00 \$ 19 -Use of prior year unrestricted for relocation and severance \$ \$ \$	10,000.00
-Designated gifts for Endowment \$ 5,000.00 \$ 1,000.00 \$ 18 -Other designated gifts \$ \$ 2,500.00 \$ 1	8,600.00
-Other designated gifts 18 -Development Fund and designated gifts -Use of prior year unrestricted for relocation and severance \$ 2,500.00 \$ 1,500.00 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	0.000.00
-Development Fund and designated gifts \$ 2,500.00 \$ 1,500.00 \$ 19 -Use of prior year unrestricted for relocation and severance \$	2,000.00
19 -Use of prior year unrestricted for relocation and severance \$	2,000.00
·	1,500.00
	100,000.00
In-kind Donations:	40.000
20 -Rent subvention (VTS) \$ - \$ - \$	10,000.00
21 -Other In kind, including legal \$ 25,000.00 \$ 25,000.00 \$	50,000.00
Total Income \$ 1,390,514.38 \$ 1,294,965.50 \$ 1,30	1,600.00

Expe	enses:						
	Annual Meeting:						
1	-Annual meeting expenses	\$	120,000.00	\$	132,000.00	\$	105,000.00
2	-Other Educational Events	\$	27,500.00	\$	· -	\$	55,000.00
	Archaeological and Policy Support:						
3	-Fellowships for Dig Scholarships (Heritage, Platt, membership etc. distribution)	\$	50,000.00	\$	42,000.00	\$	42,000.00
3	-Fellowships funds placed in endowment (e.g., MacAllister, Strange/Midkiff, Meye	\$	40,000.00	\$	30,000.00	\$	30,000.00
3	-Field Research Support Awarded (Harris and Seger distribution)	\$	7,500.00	\$	7,500.00	\$	7,500.00
3	-Field Research funds placed in endowment (Harris, Seger, Geraty)	\$	60,000.00	\$	5,000.00	\$	5,000.00
3	-Fellowships for members (e.g., travel to collections; Dever Fellowship)	\$	11,000.00	\$	11,000.00	\$	11,000.00
4	-Campaign Support for Online Digital Media Resources						
5	-Nies Trust expenses	\$	12,500.00	\$	17,000.00	\$	6,500.00
6	-Money set aside for audit	\$	6,000.00	\$	6,000.00		
22	-Chair support (moved from allocable exp.)	\$	12,500.00	\$	12,500.00	\$	17,500.00
22	-Travel for arch. Support	\$	2,000.00	\$	500.00	\$	2,000.00
22	-Meetings (moved from allocable exp.)	\$	4,000.00	\$	4,000.00	\$	4,000.00
23	-Website (moved from allocable exp.)	\$	10,000.00	\$	22,000.00	\$	25,000.00
22	-Presidential discretionary expenses	\$	3,000.00	\$	3,000.00	\$	3,000.00
	Archives Project:						
22	-Supplies and services	\$	500.00	\$	100.00	\$	500.00
	Journals/Memberships:						
8	-BASOR (2 issues per year)	\$	76,000.00	\$	76,000.00	\$	45,000.00
8	-NEA (4 issues per year)	\$	68,000.00	\$	65,000.00	\$	35,000.00
8	-JCS (ASOR portion)	\$	3,500.00	\$	4,500.00	\$	-
5	-JCS (Nies Trust portion)	\$	7,500.00	\$	7,500.00	\$	7,500.00
8	-JSTOR	\$	8,000.00	\$	8,000.00	\$	4,000.00
8	-Other journal expenses	\$	1,250.00	\$	4,250.00	\$	2,500.00
8	-Membership, FOA & Informz expenses	\$	30,000.00	\$	30,000.00	\$	32,000.00
_	Books:						
11	-Book production	\$	15,000.00		15,000.00	\$	15,000.00
11	-Transfer of book revenue to Opportunity Fund	\$	20,000.00	\$	20,000.00	\$	20,000.00
	Other Designated Expense:						
17	-Designated gifts for Endowment	\$	5,000.00	\$	1,000.00	\$	2,000.00
18	-Other designated gifts	\$	-			\$	2,000.00
0.4	Allocable Expenses						
24	-Salaries and benefits	\$	600,000.00		552,000.00		525,000.00
20	-Rent expense for ASOR office	\$	36,000.00		50,000.00		23,500.00
19 25	- Moving Expenses (includes severance and relocation costs)	\$	10,000.00	\$	20,000.00		100,000.00
25 25	-Telephone and Utilities	\$	8,000.00	\$	15,000.00		15,000.00
25 25	-Postage, Postage mach. and Copier	\$	12,500.00		12,500.00		8,000.00
25 25	-Bank charges	\$	8,000.00	\$	8,000.00		8,500.00
25 25	-Insurance	\$	11,935.00	•	11,935.00		15,000.00
25 25	-Audit	\$	19,000.00		19,000.00		25,000.00
	-Equipment and supplies (incl. computers)	\$	9,000.00	\$	9,000.00		1,500.00
25 25	-Avectra expenses	\$	8,600.00	\$	8,600.00		9,500.00
25 25	-Office events, Jibrin, Payroll services, consulting	\$	5,000.00		5,000.00		5,000.00
25 25	-Dues, etc.	\$	9,000.00	\$	9,000.00		10,500.00
21	-Travel	\$	15,000.00		13,500.00		15,000.00
26	-Other in kind, including legal	\$	25,000.00		•	\$	50,000.00
27	-Development	\$	•		7,500.00		6,100.00
4 1	-Depreciation	\$	5,000.00	Þ	5,000.00	Þ	5,000.00
ſ	Total Expenses	¢	1,390,285.00	¢	1,294,885.00	¢	1,301,600.00
l.	Total Expenses	Ψ	1,390,203.00	Ψ	1,294,000.00	Ψ	1,301,000.00
	Total	¢	220.20	¢	00 E0	¢	
	Total	\$	229.38	Þ	80.50	Þ	