Audited Financial Statements and Other Financial Information

American Schools of Oriental Research

Years Ended June 30, 2008 and 2007

Audited Financial Statements and Other Financial Information

American Schools of Oriental Research

Years Ended June 30, 2008 and 2007

Audited Financial Statements

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Geoffrey E. Wiggins Jeffrey S. Romeo Angela B. Goodwin J. Kelly Lanier Joseph L. Hill, Jr.

Independent Auditors' Report

To the Board of Trustees

American Schools of Oriental Research
Boston, Massachusetts

We have audited the accompanying statement of financial position of American Schools of Oriental Research (ASOR) as of June 30, 2008, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of ASOR's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of American Schools of Oriental Research as of and for the year ended June 30, 2007, were audited by other auditors whose reported dated January 14, 2008, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Schools of Oriental Research as of June 30, 2008, and the changes in its net assets and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Romes, Wiggins & Company, L. L.P.

Cary, North Carolina November 15, 2008

STATEMENTS OF FINANCIAL POSITION

American Schools of Oriental Research

June 30, 2008 and 2007

		2008		2007
ASSETS		•		
Cash and cash equivalents	\$	561,013	\$	499,213
Investments		789,371		863,063
Accounts receivable:				
Memberships and subscriptions, less allowance				
for doubtful accounts of \$14,000 and \$22,500 at				
June 30, 2008 and 2007, respectively		84,716		66,722
Book sales and other receivables		18,282		6,250
Inventory and capitalized costs		21,054		21,550
Prepaid expenses and other assets		6,724		6,458
Furniture and fixtures and equipment, net	_	4,422		6,118
TOTAL ASSETS	\$_	1,485,582	\$ ₌	1,469,374
LIABILITIES AND NET ASSETS				
Liabilities:				
Accrued expenses	\$	28,706	\$	23,425
Deferred revenue		299,938		354,041
Other liabilities		8,871		10,621
Total Liabilities	-	337,515	_	388,087
Net Assets:				
Unrestricted:				
Available for operations		64,292		23,624
Board designated		183,943		178,032
Property and equipment		4,422		6,118
Total unrestricted net assets	-	252,657		207,774
Temporarily restricted		434,559		443,918
Permanently restricted		460,851		429,595
Total Net Assets	_	1,148,067	. <u> </u>	1,081,287
TOTAL LIABILITIES AND NET ASSETS	\$_	1,485,582	\$_	1,469,374

STATEMENT OF ACTIVITIES

American Schools of Oriental Research

Year Ended June 30, 2008

	_	Unrestricted		Temporarily Restricted		Permanently Restricted		Total
SUPPORT AND REVENUE	_				_		_	<i>-</i>
Contributions	\$	158,084	\$	87,790	\$	31,256	\$	277,130
Book Revenue		54,149						54,149
Other publication income		278,288						278,288
Institutional memberships		93,700						93,700
Individual memberships		173,244						173,244
Annual meeting		80,440		18,014				98,454
In-kind contributions		54,426						54,426
Royalty income		28,455						28,455
Interest and dividends		47,422		64,258				111,680
Net realized gain on sales of investments		1,730		15				1,745
Net unrealized loss on investments		(73,084)		(85,158)				(158,242)
Net assets released from restrictions:								•
Satisfaction of purpose restrictions		94,278	_	(94,278)			_	-
TOTAL SUPPORT AND REVENUE	_	991,132	_	(9,359)		31,256		1,013,029
EXPENSES AND LOSSES								
Program services		830,829						830,829
Support services:		030,029						630,629
General and administrative		75,986						75,986
Fundraising and nonprogram		-						
rundraising and honprogram	-	34,525	-					34,525
Total Expenses		941,340				**		941,340
•		•						,
Provision for doubtful accounts	_	4,909	_					4,909
			_					-
TOTAL EXPENSES AND LOSSES	_	946,249	_	_		-	_	946,249
CHANGE IN NET ASSETS		44,883		(9,359)		31,256		66,780
Net assets, beginning of year		207,774		443,918		429,595		1,081,287
	•	201,111	-	115,510	•	122,075	_	2,002,2007
NET ASSETS, END OF YEAR	\$ =	252,657	\$ _	434,559	\$	460,851	\$=	1,148,067

STATEMENT OF ACTIVITIES

American Schools of Oriental Research

Year Ended June 30, 2007

		Unrestricted		Temporarily Restricted		Permanently Restricted		Total
SUPPORT AND REVENUE	•		•		-			
Contributions	\$	91,468	\$	69,290	\$	1,450	\$	162,208
Book Revenue		27,672		-		-		27,672
Other publication income		197,117		-		-		197,117
Institutional memberships		89,200		- '		•		89,200
Individual memberships		130,355		-		-		130,355
Annual meeting		77,172		-		-		77,172
In-kind contributions		42,601		-		-		42,601
Royalty income		18,607		-		-		18,607
Investment income		41,500		41,430		1,508		84,438
Net realized gain on sales of investments		59,321		10,413		22		69,756
Net unrealized loss on investments		(26,393)		3,071		(56)		(23,378)
Net assets released from restrictions:								-
Satisfaction of purpose restrictions		105,774		(105,774)				-
TOTAL SUPPORT AND REVENUE		854,394		18,430		2,924		875,748
EXPENSES AND LOSSES								
Program services		719,181		-		-		719,181
General and administrative		64,318		-		•		64,318
Fundraising and nonprogram		33,605		-		=	_	33,605
Total Expenses		817,104		-		-		817,104
Provision for doubtful accounts		23,991		-				23,991
TOTAL EXPENSES AND LOSSES		841,095		-			_	841,095
CHANGE IN NET ASSETS		13,299		18,430		2,924		34,653
Net assets, beginning of year		178,433		441,530		426,671		1,046,634
Reclassifications		16,042		(16,042)		***	_	
NET ASSETS, END OF YEAR	\$	207,774	\$	443,918	\$	429,595	\$_	1,081,287

STATEMENTS OF CASH FLOWS

American Schools of Oriental Research

Years Ended June 30, 2008 and 2007

OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities:	3	66,780	\$	34,653
Adjustments to reconcile change in net assets	3	66,780	\$	34 653
· ·				5 1,005
to net cash provided by operating activities:				
to not each provided of operating activities.				
Depreciation		4,900		5,302
Provision for doubtful accounts		4,909		23,991
Net gain on sales of investments		(1,745)		(69,756)
Net unrealized loss on investments		158,242		23,378
Changes in operating assets and liabilities:				
(Increase) decrease in memberships and subscriptions receivable		(22,901)		15,993
(Increase) decrease in book sales receivable		(12,032)		14,317
Decrease in inventory and capitalized costs		496		14,941
(Increase) decrease in prepaid expenses and other assets		(266)		550
Increase (decrease) in accrued expenses		5,281		(15,953)
(Decrease) increase in deferred revenue		(54,103)		88,081
Decrease in other liabilities		(1,750)		(1,397)
NET CASH PROVIDED BY OPERATING ACTIVITIES		147,811		134,100
INVESTING ACTIVITIES:				
Purchases of investments, net		(82,805)		(38,751)
Purchases of equipment		(3,206)		(2,897)
NET CASH USED IN INVESTING ACTIVITIES		(86,011)	_	(41,648)
NET CHANGE IN CASH AND CASH EQUIVALENTS		61,800		92,452
Cash and cash equivalents, beginning of year		499,213	_	406,761
CASH AND CASH EQUIVALENTS, END OF YEAR	S	561,013	\$_	499,213
SUPPLEMENTAL CASH FLOW INFORMATION Interest paid	S	_	\$	

Notes to Financial Statements

American Schools of Oriental Research

Years Ended June 30, 2008 and 2007

NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Organization: American Schools of Oriental Research (ASOR), established in 1900, was incorporated as a not-for-profit public charity in 1935. ASOR promotes study, teaching and dissemination of knowledge of the ancient and modern languages and literature, geography, history, and archeology of the Near and Middle Eastern countries. The principal sources of revenue are from scholarly journals and books, annual programs, membership dues, grants and contributions.

Basis of Accounting: ASOR prepares its financial statements in accordance with U.S. generally accepted accounting principles. This basis of accounting involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

Basis of Presentation: ASOR follows Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations, issued by the Financial Accounting Standards Board (FASB) for presentation of its financial statements. Under SFAS 117, ASOR is required to report information regarding its financial position and activities according to the following three net asset classes:

<u>Unrestricted Net Assets</u>: Unrestricted net assets represent those assets either not subject to donor-imposed restrictions or releases from temporarily restricted net assets designated for stipulated activities or programs, which are expended within the current fiscal year. Board designated or appropriated amounts are legally unrestricted and are reported as part of the unrestricted class.

<u>Temporarily Restricted Net Assets</u>: Temporarily restricted net assets are subject to explicit or implicit donor-imposed restrictions that may or will be met by actions of ASOR and/or the passage of time. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently Restricted Net Assets</u>: Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently by ASOR. Generally, the donors of these assets permit ASOR to use all or part of the income earned on related investments for general or restricted purposes.

Revenue Recognition: Revenue is derived mainly from memberships, subscriptions, and publication sales. Revenues from memberships and subscriptions are recognized ratably over the related period (normally one year). Any unearned amount is presented as deferred revenue in the statement of financial position. Publication sales are recognized at the time of sale.

<u>Contributions</u>: ASOR follows SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions, including unconditional promises to give, are recorded as made to ASOR. All contributions are available for unrestricted use unless specifically restricted by the donor. Unconditional promises to give, due in the next year, are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using an appropriate discount rate.

<u>Cash Equivalents</u>: ASOR considers all highly liquid investments with an initial maturity of three months or less, including money market mutual funds, to be cash equivalents.

American Schools of Oriental Research

NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES -- Continued

<u>Investments</u>: ASOR follows Statement of Financial Accounting Standards (SFAS) No. 124, Accounting for Certain Investments Held by Not-for-Profit Organization. Under SFAS No. 124, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the Statements of Financial Position. Realized and unrealized gains and losses are included in the changes in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Accounts Receivable: Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has made reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. The allowance for doubtful accounts was \$14,000 and \$22,500 at June 30, 2008 and 2007, respectively. Accounts receivable balances are unsecured.

<u>Inventory and Capitalized Costs</u>: Inventory consists of completed publications which are sold through an independent distributor. Capitalized costs consist of expenses related to the production of publications prior to completion. Inventories are stated at the lower of cost, determined by total production costs capitalized, or market value.

<u>Furniture and Fixtures and Equipment</u>: Furniture and fixtures and equipment are carried at cost or if donated, at fair value at the date of donation, less accumulated depreciation. Depreciation is calculated on a straight-line method over the estimated useful lives of the respective assets. Purchases are determined to be capital expenditures based on ASOR's policy of capitalizing assets acquired at a cost (or, if donated, a fair value) exceeding \$500. Those items that are not a capital expenditure are immediately expensed.

<u>Income Taxes</u>: ASOR is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. ASOR had no unrelated business activities and, therefore, incurred no unrelated business income taxes for the years ended June 30, 2008 and 2007.

<u>Functional Allocation of Expenses</u>: The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE B -- INVESTMENTS

Investments are held by several brokers in various mutual funds and are subject to the following Board designations or donor restrictions:

	June 30,			
		2008		2007
Unrestricted, Board designated	\$	156,599	\$	178,032
Unrestricted, available for operations		93,394		162,994
Temporarily restricted		434,559		443,918
Permanently restricted		<u>460,851</u>		429,595
		1,145,403		1,214,539
Less: Money market mutual funds classified as cash equivalents		(356,032)		(351,476)
	\$	789,371	\$	863,063

Notes to Financial Statements -- Continued

American Schools of Oriental Research

NOTE C -- FURNITURE AND FIXTURES AND EQUIPMENT

Property and equipment consist of the following:

	June 30,		
	2008	2007	
Furniture and fixtures	\$ 35,498	\$ 35,498	
Computer equipment	70,168	66,963	
	105,666	102,461	
Less: Accumulated depreciation and amortization	<u>(101,244</u>)	(96,343)	
- -	\$4,422	\$ 6,118	

Depreciation and amortization expense totaled \$4,900 and \$5,302 for 2008 and 2007, respectively.

NOTE D -- RELATED PARTY TRANSACTIONS

The financial statements include only the accounts of American Schools of Oriental Research. These financial statements do not include ASOR's affiliates; the William Foxwell Albright Institute of Archeological Research (AIAR) in Jerusalem, Israel; the American Center of Oriental Research in Amman, Incorporated (ACOR) in Amman, Jordan; and the Cyprus American Archaeological Research Institute, Inc. (CAARI) in Nicosia, Cyprus.

ASOR shares office space with the aforementioned named affiliates and pays for common expenses, which are later reimbursed by the affiliates.

During the years ended June 30, 2008 and 2007, members of the Board of Trustees contributed approximately \$113,000 and \$67,000, respectively to ASOR.

In-kind contributions include \$17,266 of pro bono attorney time, \$3,500 of printing services, and \$33,660 of donated office space as further described in Note E.

NOTE E -- LEASE COMMITMENTS

On July 1, 1996, ASOR entered into an agreement to lease office space from the Trustees of Boston University. No rent is payable under this lease. ASOR is required to make monthly payments to cover operating costs incurred by the landlord. The lease expires on June 30, 2012.

The value of the use of the leased property has been recorded as an in-kind contribution and an in-kind expense of \$33,660 for the years ended June 30, 2008 and 2007.

ASOR is obligated under two operating leases for equipment expiring in 2009. The following is a schedule of future minimum rental payments due under operating leases as of June 30, 2008:

Years Ending June 30		
2009	\$	4,500
2010	Ť	350
	\$	4,850

Notes to Financial Statements -- Continued

American Schools of Oriental Research

NOTE F -- OTHER COMMITMENTS

Grants, bequests and endowments require the fulfillment of certain conditions set forth in the instruments of the gifts. Failure to fulfill the conditions, or in the case of the endowments, failure to continue to fulfill them, could result in the return of funds to the grantor. The Board and management believe the contingency is remote, since by accepting the gifts and their terms, it has accommodated the objectives of ASOR to the provisions of the gifts.

NOTE G -- TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

•	June 30,		
	2008	2007	
Accumulated Income on Platt Fund	\$ 218,649	\$ 246,197	
Sponsored Projects	134,256	121,081	
Wright/Meyers Funds	41,639	41,427	
Development Fund	22,744	22,172	
Kress Awards for Foreign Travel to Annual Meeting	1,399	0	
Accumulated Income on Harris Fund	0	9,441	
Website	2,500	0	
Book Subvention	11,500	3,000	
Other	1,872	600	
	\$ <u>434,559</u>	\$ <u>443,918</u>	

NOTE H -- PERMANENTLY RESTRICTED ASSETS

Permanently restricted net assets are available for the following purposes:

	June 30,		
	2008	2007	
Torch/General Endowment Fund	\$ 333,675	\$ 302,419	
Corpus of Harris Fund	107,176	107,176	
Corpus of Platt Fund	20,000	_20,000	
	\$ <u>460,851</u>	\$ <u>429,595</u>	

NOTE I -- SATISFACTION OF PROGRAM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by the donors as follows:

		Years Ended June 30,		
		2008		2007
NEH Institute	\$	0	\$	1,161
Sponsored Project Expedition Expenses		59,158		65,156
Scholarships for Annual Meeting		9,014		10,840
Platt Fellowships		13,500		10,500
Development Fund		78		8,120
Biblical Archeology		0		2,670
Kress Awards for Foreign Travel to Annual Meeting		7,600		1,329
Harris Fellowships		6,000		5,998
Other		(1,072)	_	0
	\$,	<u>94,278</u>	\$_	105,774

Notes to Financial Statements -- Continued

American Schools of Oriental Research

NOTE J -- CONCENTRATION OF CREDIT RISK (including a subsequent event)

ASOR maintains money market mutual fund accounts with various brokerage firms and cash balances at several banks throughout the United States. Bank balances are insured by the Federal Deposit Insurance Corporation up to \$100,000 per depositor, per bank. Effective October 3, 2008 and through December 31, 2009, insured limits were increased to \$250,000 per depositor, per bank. Money market mutual fund accounts are not insured. As of June 30, 2008, uninsured amounts of cash and cash equivalents approximated \$519,000.

Investments having a fair value of approximately \$787,000 were held by one brokerage firm at June 30, 2008. Investments are primarily unsecured, though certain coverage may be provided by the Security Investors Protection Corporation for missing stocks and other securities up to \$500,000, including up to \$100,000 in cash if a brokerage or bank brokerage subsidiary fails.

NOTE K -- RECLASSIFICATIONS OF NET ASSETS (2007)

Reclassifications have been made between net asset categories based on additional information received during 2007.

OTHER FINANCIAL INFORMATION



Geoffrey E. Wiggins Jeffrey S. Romeo Angela B. Goodwin J. Kelly Lanier Joseph L. Hill, Jr.

Independent Auditors' Report on Other Financial Information

To the Board of Trustees American Schools of Oriental Research Boston, Massachusetts

Our report on our audit of the basic financial statements of American Schools of Oriental Research as of and for the year ended June 30, 2008, appears on page 1. The financial statements of American Schools of Oriental Research as of and for the year ended June 30, 2007, were audited by other auditors whose reported dated January 14, 2008, expressed an unqualified opinion on those statements. Those audits were conducted for the purpose of forming an opinion on the basic financial statements as a whole. The schedules of support and revenue and functional expenses for the years ended June 30, 2008 and 2007, are presented for additional analysis and are not a required part of the basic financial statements. Such information for the year ended June 30, 2008, has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole. Such information for the year ended June 30, 2007, was not subjected to the auditing procedures applied by other auditors in their audit of the basic financial statements, and accordingly, they expressed no opinion on it.

Romes, Wiggins & Company, L.L.P.

Cary, North Carolina November 15, 2008

SCHEDULE OF SUPPORT AND REVENUE AND FUNCTIONAL EXPENSES

American Schools of Oriental Research

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Year Ended June 30, 2008		,		Arch. &					General	_			
		Annual Meeting	1	Policy Support	Journals		Books	Fundraising	and Administrative	-	Undesignated		Total
SUPPORT, REVENUES, AND OTHER INCOME: Contributions	€^	200	€4	36,379	€9	€9		643	643	643	232,051	€9	277,130
Book Revenue					000000	0	54,149				·		54,149
Institutional memberships Individual memberships				26,000	32,795 32,795 110,433	0.10.00			•		60,905		278,288 93,700 173,244
Annual meeting In-kind contributions		98,454 5,093		10,229	17,652	6 1.1	2,721	5,956	12,775	75			98,454 54,426
Avyany monne Investment income (loss)				(23,617)	78,455		(8,808)				(12,392)	ļ	28,455 (44,817)
Total Support, Revenues, and Other Income	€	103,747	69	48,991	\$ 467,623	∞	56,562 \$	5,956	\$ 12,775	75 \$	317,375	÷	1,013,029
EXPENSES:													
Annual Meeting expenses	€9	87,837	6/3		643	64	€9		6/3	64		6∕3	87,837
Provision for doubtful accounts Demeniation		9		300	4,909		2	000		6			4,909
Development expense		430		1.078	1,500	_	742	490	21	980			1.45
Distribution and marketing				•			20,438						20,438
Editorial expense					45,469								45,469
Fellowships and grants				60,565									99,565
General and administrative				;	17,634		377						18,011
Insurance		541		811	2,162		270	541	1,0	1,081			5,406
Postage and supplies		2,523		2,440	12,780		1,261	2,523	3,7	3,702			25,229
Froduction costs		1 073		5.010	199,086		14,940	0,00	ć	5			214,026
Degat and accounting Rent		3,366		5.040	13 464		1 693	2,939	29,404 6 727	5 t			33 660
Salaries, contract payment and benefits		81 020		33 998	105.531		25 595	21,700	27.20	7 06			295 143
Sponsored projects		210,40		47,203				22,51	1	`			47.203
Travel		6.427		1,833	3,665		1.222	1,222	1.2	1,222			15.591
Utilities and telephone		590		678	2,565		295	590	1.1	1,179			5,897
Write-off of obsolete inventory													, '
Other allocable expenses		381		11,303	1,303		153	1,067	4,387	182			18,594
Total Expenses	⇔	185,148	e-3	171,611	\$ 411,514	s `	67,465 \$	34,525	\$ 75,986	\$ 86		€9	946,249
Percent of Total Expenses		19.57%		18.14%	43.49%	اه.	7.13%	3.65%	8.0	8.02%	0.00%		100%
Excess (Deficiency) of Revenue over Expenses Before Allocation of Undesignated Revenue	89	(81,401)	6-9	(122,620)	\$ 56,109	6 0	(10,903) \$	(28,569)	\$ (63,211)	11) \$	317,375	€9	66,780
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See accompanying independent auditors' report on other financial information.

SCHEDULE OF SUPPORT AND REVENUE AND FUNCTIONAL EXPENSES - UNAUDITED

American Schools of Oriental Research

Year Ended June 30, 2007

	Total	\$ 162,208 27,672	197,117 89,200 130,355	77,172 42,601	130,816	\$ 875,748		\$ 93,971 23,991	5,302	8,120	34,399	51,081	20,360	22,538	136,201	28,841	33,660	247,930	49,806	7318	35.951	10,283	\$ 841,095	100%	\$ 34,653
	Undesignated	96,631	57,980 27,693		62,130	244,434																	(%00.0	244,434
General	Administrative	↔		9,862		9,862 \$		€	1,061				6	3,250	,	23,030	6,732	24,200	,	1,195	7,403	2,405	64,318 \$	7.65%	(54,456)
	Fundraising	↔		4,707		4,707		€9	530	845			401	2.254	,	1,341	3,366	22,730	i i	798	761	518	33,605	4.00%	(28,898) \$
	Books	3,000 \$ 27,672		2,130	14,799	47,601 \$		69	265	12 703		ì	246	1,127	7,295	447	1,683	12,285	ć	399	35 951	153	73,165	8.70%	(25,564) \$
	Journals	69	197,117 31,220 83,079	13,911	19,007	343,934 \$		\$ 23,991	2,121		34,399		20,114	11,530	128,906	447	13,464	71,389	9	1,948	0,1,0	1,702	315,104 \$	37.46%	28,830 \$
Arch. & Policy	Support	50,637 \$	19,583	7,731	53,887	131,838 \$		69	795	(17,1		51,081	72%	2,123	•	2,682	5,049	44,406	49,806	7,843	660	5,120	177,811 \$	21.14%	(45,973) \$
Annual	Meeting	\$ 11,940 \$	5	77,172 4,260	The second secon	\$ 93,372 \$		\$ 93,971 \$	530				401	2,254		894	3,366	72,920	1	1,549	76/	385	\$ 177,092 \$	21.05%	\$ (83,720) \$
		SUPPORT, REVENUES, AND OTHER INCOME: Contributions Book Revenue	Journals revenue Institutional memberships Individual memberships	Annua meemig In-kind contributions Roxalty income	Investment income (loss)	Total Support, Revenues, and Other Income	EXPENSES:	Annual Mecting expenses Provision for doubtful accounts	Depreciation Producer	Development expense Distribution and marketing	Editorial expense	Fellowships and grants	General and administrative	Postage and supplies	Production costs	Legal and accounting	Rent	Salaries, contract payment and benefits	Sponsored projects	Have,	United and telephone Write-off of obsolete inventory	Other allocable expenses	Total Expenses	Percent of Total Expenses	Excess (Deficiency) of Revenue over Expenses Before Allocation of Undesignated Revenue

See accompanying independent auditors' report on other financial information.