# American Schools of Oriental Research Finance Committee Report November 16, 2009

### COMMENTS

## Fiscal Year Ended June 30, 2009

Fiscal year 2009 was challenging from a financial standpoint as we discussed in our spring meetings. Our year-end audit is complete, and we ended the year with revenues below expenses of \$225,000, primarily due to \$151,000 in net investment losses. On an unrestricted basis, excluding board designated assets, revenues were below expenses by \$95,000, partially due to \$39,000 in net investment losses. The audited financial statements and a comparison of budget vs. actual expenses are included as separate attachments.

Significant variances from the budget that impacted our unrestricted bottom line were as follows:

Budget Item	\$ Impact Favorable (Unfavorable)
Annual fund contributions	(\$36,000)
Royalties and advertising	\$9,000
Memberships and subscriptions earned	(\$67,000)
Investment losses	(\$39,000)
Annual meeting income, net of expenses	\$22,000
Salaries and benefits	\$23,000
Postage and travel	\$13,000
Other expenses	\$18,000
Endowment spending release	(\$14,000)
Institutional memberships	(\$8,000)
Bad debts	(\$26,000)
All other items, net	\$9,000
Net Impact	(\$96,000)

There are additional details in the budget vs. actual report and investment results are discussed in more detail below.

Memberships and subscription revenue (on a cash receipts basis) decreased about 8% from \$344,000 last year to \$318,000 this year. We were able to give away approximately \$24,000 in fellowship grants during the year (Platt and Heritage only), a decrease of \$27,000 from \$51,000 given away last year.

From a cash flow standpoint, we ended the year with \$97,000 in the general fund as compared to \$120,000 at June 30, 2008; however, some of these funds represent next year's budgeted revenue received in advance and some will be used to satisfy certain outstanding commitments. Total cash and securities, including our fellowships and other

temporarily restricted funds, our endowment accounts, our journals and publications accounts and our general fund totaled approximately \$1,065,000 as compared to \$1,350,000 at June 30, 2008.

# Fiscal Year Ended June 30, 2009 Investment Results

As you are aware, fiscal year 2009 was a very difficult and volatile year in the investment marketplace. Fortunately, the equities markets began a strong rally in March and we ended up significantly better than our position at the end of February. We had net losses from investments of approximately \$71,000 on both our fellowship accounts and endowment accounts, respectively. The losses are approximately 18% on the beginning balances in the fellowship and endowment accounts. For the same period, the broader stock market as measured by the S&P 500 was down about 26%. Reports in the Wall Street Journal indicate that our results were in line with averages of university endowments which were down about 18%. Two of our endowments, the General Endowment and the Harris Endowment, ended the year with market values below their corpus in the amounts of \$13,927 and \$18,583, respectively.

## Fiscal Year Ended June 30, 2010

It is apparent that some of the revenue challenges from last year will carry over into the current fiscal year. In particular, although we appear to have stabilized memberships and subscriptions, we are likely to be significantly below the FY2010 budget. We can make up for some of this by managing expenses and we are exploring potentially significant savings in journal production costs. We will also be able to distribute some funds from the endowment to help with operations this year as the General Endowment exceeds corpus by \$28,000 at the end of October. In order to meet our budget, it is going to be critical that we meet our budgeted revenue for the Annual Fund of \$75,000 and for designated contributions to the NEH archives project of \$30,000.

## Fiscal Year Ended June 30, 2010 Investment Results

For the four months ended October, 2010, we have earned investment income of approximately \$32,000 on our fellowship accounts and approximately \$34,000 on our endowment accounts, representing gains of approximately 10% on the beginning balances and somewhat below the returns of the S&P 500 of approximately 13%. With the gains to date, we have recovered \$13,927 and \$8,714, respectively, of the amounts that the General Endowment and Harris Endowment were below corpus at year-end.

## Spending Policy for Endowments

Massachusetts enacted a new statute effective June 30, 2009 which allows for more flexibility in spending from endowments, particularly when they are below corpus. Because of the law change and in order to provide for more consistency in our spending from endowments, I am proposing new spending policies for adoption by the Board. For the General and Platt Endowments, we would distribute 3 ½% and 6%, respectively on an

annual basis, with quarterly distributions using the last 12 quarters' market value for each fund. Distributions would be reduced by one-half if the market value of the endowment fell below the corpus by more than 25%. For the Harris Endowment, we would distribute 5% annually, but would not allow for distributions when the market value is below the corpus, as is currently the case. This is based on a conservative interpretation of the terms of the endowment agreement. These policies have been reviewed by our legal counsel with Arnold & Porter, and I believe they now conform with industry best practices for endowments.

## **REPORTS ATTACHED**

Fiscal year 2009 Audit
ASOR June 30, 2009 Budget to Actual
Memberships and Subscriptions Cash Flow
ASOR Expenses FY10 (Cash Basis)
ASOR Net Investment Return FY09
ASOR Net Investment Return FY10 (through Oct.)
Endowment Spending Resolutions

I look forward to seeing everyone in New Orleans. If there are any questions prior to the meeting, feel free to call me.

Sheldon Fox

ITEMS EXCLUDI	NG IN AND OUT ITEMS	(BUDGETS FOR INCOME ANI	D EXPE	NSE THE SAN	IE)		7		
						Jnrestricted		Variance	
Income:	7		<u>F</u>	Y09 Budget		Actual (1)		Fav (Unfav)	Comments
	Annual Fund		\$	100,000.00	\$	64,236.00	\$	(35,764.00)	(2)
	Royalties and advertising		\$	24,000.00	\$	32,653.00	\$	8,653.00	
		erships above escrow account	\$	213,000.00	\$	146,495.00		(66,505.00)	(3)
	Institutional memberships		\$		\$	90,000.00		(8,000.00)	(4)
	Spending rate release		\$	14,000.00			\$	(14,000.00)	(5)
	Annual Meeting Interest and other Investm	ont Gaine /Loseas)	\$ \$	75,000.00 10,000.00	\$	107,269.00 (28,589.00)		32,269.00	(6)
	Administrative Recovery F		\$	10,000.00	\$	360.00		(38,589.00) 360.00	(7)
	Total Income		\$	534,000.00	\$	412,424.00		(121,576.00)	
F									
Expenses: Administrative E									
Administrative L	Salaries and Benefits		\$	349,000.00	•	325,937.00	•	23,063.00	(0)
	G & A:		Ψ.	343,000.00	•	323,937.00	÷	23,063.00	(8)
	=	Telephone	\$	4,500.00	\$	4,451.00	\$	49.00	(9)
		Postage	\$	16,000.00	\$	9,519.00		6,481.00	(9)
		Postage machine	\$	1,600.00	\$	1,512.00		88.00	(9)
		Copier Lease	\$	3,300.00	\$	3,346.00		(46.00)	(9)
		Insurance	\$	5,000.00	\$	5,224.00	\$	(224.00)	(9)
		Utilities	\$	3,600.00	\$	2,076.00	\$	1,524.00	(9)
		Bank Charges	\$	5,500.00	\$	4,284.00	\$	1,216.00	(9)
		Equip. & Supplies	\$	10,000.00	\$	6,474.00	\$	3,526.00	(9)
		Audit	\$	18,500.00	\$	18,428.00	\$	72.00	(9)
		iMIS Support	\$	5,000.00	\$	2,250.00	\$	2,750.00	(9)
		Jibrin	\$	1,839.96	\$	761.00	\$	1,078.96	(9)
		Consulting	\$	1,000.00	\$	2,914.00	\$	(1,914.00)	(9)
		Website	\$	8,000.00	\$	-	\$	8,000.00	(9)
		Travel	\$	16,000.00	\$	9,469.00	\$	6,531.00	(9)
		Dues etc.	\$	4,000.00	\$	5,476.00	\$	(1,476.00)	(9)
Annual Meeting									
	Annual Meeting expenses		\$	66,000.00	\$	76,620.00	\$	(10,620.00)	(6)
Designated and other									
	Meetings		\$	6,500.00	\$	1,618.00		4,882.00	(9)
	Miscellaneous		\$		\$	950.00		(950.00)	(9)
	Qarqur expenses		\$	4,250.00		4,404.00		(154.00)	(9)
	Depreciation Bad Debts		\$	•	\$	2,599.00		(2,599.00)	(10)
	Chair Support		\$ \$	3,000.00	\$ \$	25,676.00 3,126.00	\$ \$	(25,676.00) (126.00)	(10), (11) (9)
	Total Expenses		\$	532,589.96	\$	517,114.00	\$	15,475.96	(-7
		Net Income (Loss)	\$	1,410.04	\$	(104,690.00)	\$	(106,100.04)	
IN AND OUT ITEM	IS THAT IMPACTED UN	RESTRICTED RESULTS FAVO	RABI F	(UNFAVORA	ΒI	F\			
	Heritage grants			. (0.0.7.0.0.0.0	\$	226.00	\$	226.00	
	Harris grants				\$	-	\$	-	
	Books				\$	6,360.00	\$	6,360.00	(12)
	Pottery volume				\$		\$		, ,
	JCS expenses				\$	-	\$	-	
	Net change in board design	nated net assets			\$	-	\$	-	
	Other				\$	3,501.00	\$	3,501.00	(12)
		Adjusted Net Income (Loss)	\$	1,410.04	\$	(94,603.00)	\$	(96,013.04)	
		, (2000)		.,	<u> </u>	(5.,555.55)	<u> </u>	(30,0,0,04)	

- (1) Our budget attempts to focus only on unrestricted net income items, with the in and out items used to account for temporarily restricted, permanently restricted and board designated items
- (2) Significant decline in annual fund giving this year, from \$122,000 actual in FY2008
- (3) On a cash receipts basis, memberships and subscriptions declined \$26,000 vs. FY2008, which had declined \$22,000 vs. FY2007
- (4) Budgeted for an increase of 4 while actual was a decrease of 4
- (5) No distribution was made from the endowment to support operations due to the decline in market value of the endowment below corpus
- (6) Annual meeting revenues, net of expenses of \$31,000 (before allocation of staff time and indirect costs) exceeded the budgeted amount by \$22,000
- (7) The unrestricted investment loss consists of interest income of \$4,000, which was lower than FY2008 due to declining balances and interest rates, offset by losses of \$32,000 due to the decline in market values of the General Endowment and Harris Endowment below corpus
- (8) Salaries were managed carefully throughout the year as the investment losses and revenue challenges were apparent early in the fiscal year
- (9) All other expenses were favorable by \$31,000 primarily for the same reason described above in (8)
- (10) These expenses have not historically been budgeted as they are non-cash
- (11) Bad debts increased from \$5,000 in FY2008 to \$26,000 in FY2009 on only a small increase in accounts receivable as actual writeoffs of \$40,000 exceeded our ending reserve of \$14,000 - this implies with the benefit of hindsight that we recognized too much membership and subscription income in FY2008
- (12) These items are caused by the difficulty in budgeting for board designated and temporarily restricted items, particularly books

11/14/2009					
Membershins and emberriptions rash flows	intione cach flowe				
	9				
Income:					
FVOR	EVOE	7,071	2007		
Jul-04 \$ 12.627.00		. liil-06 \$ 14 152 00		1.1 08 & 10 030 00	L.1 00 @ 4E E06 00
မ	Aug-05 \$	S	÷ 4	9	A110-09 \$ 16,360.22
	Sep-05 \$	S	S	÷ 69	- 1
\$ 45,808.00		\$ 42,888.71	<del>()</del>	8	1
Oct-04 \$ 28,349.00	Oct-05 \$ 27,319.00	Oct-06 \$ 28.881.25	Oct-07 \$ 31.218.25	Oct-08 \$ 25 112 60	Oct-09 \$ 9 603 25
Nov-04 \$ 49,588.00	Nov-05 \$ 50,117.00		မ	69	8
Dec-04 \$ 54,422.00	Dec-05 \$ 53,637.00	Dec-06 \$ 73,280.20	Dec-07 \$ 52,013.88	8	
\$ 132,359.00	\$ 131,073.00	\$ 172,451.84	\$ 151,767.53	\$ 152,035.21	\$ 23,592.50
00 07 77 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6	E	•		
<b>-</b> 6	Jarr-00 4	A 6	<u>ح</u>	٠	Jan-10
A 6	rep-up	•	<del>∽</del>	မှာ	Feb-10
- 1	Mar-06 \$	Mar-07 \$ 22,020.75	Mar-08 \$ 29,945.00	Mar-09 \$ 31,559.50	Mar-10
\$ 50,701.00	\$ 52,763.85	\$ 64,511.08	\$ 90,946.00	\$ 52,232.00	·
Apr-05 \$ 10,085.00	Apr-06 \$ 7,541.25	Apr-07 \$ 34,316.25	Apr-08 \$ 12,320.50	Apr-09 \$ 13.833.75	Apr-10
မှ	May-06 \$ 23,762.50	May-07 \$ 26,642.62	s	မ	Mav-10
- 1	Jun-06 \$ 27,657.04		Jun-08 \$ 24,575.62	s	Jun-10
\$ 54,924.00	\$ 58,960.79	\$ 86,177.59	\$ 60,934.62	\$ 78,055.50	-
\$ 283,792.00	\$ 282,120.39	\$ 366,029.22	\$ 343,705.70	\$ 317,800.71	\$ 75,908.72
Total FY05	Total FY06	Total FY07	Total FY08	Total FY09	Total FY10
	\$ (1,671.61)	\$ 83,908.83	\$ (22,323.52)	\$ (25,904.99)	\$ 1,328.87
	over last year	over last year	over last year	over last year	over last year
					through Oct.

05         2.2000.00         \$ 280	\$ 105.00	\$ 105.00 \$ 280.00 \$ 12,000.00	\$ 105.00 \$ 280.00 \$ 12,000.00 \$ 23,000.00 \$ 80.00 \$ 40.00 \$ 280.00	\$ 105.00 \$ 105.00 \$ 280.00 \$ 280.00 \$ 12,000.00 \$ 52,000.00 \$ 53,000.00 \$ 80.00	105.00 \$ 105.00 \$ 105.00	\$ 105.00 \$ 105.00 \$ 105.00 \$	paid \$ 105.00 \$ 105.00 \$ 105.00	paid paid \$ 105.00 \$ 105.00 \$ 105.00 \$	paid paid \$ 105.00 \$ 105.00 \$ 105.00 \$
\$ 280.00 \$ 280.00 \$ 190.00 \$ 190.00 \$ 180.00 \$ 1	\$ 280.00	\$ 280.0	\$ 280.00 \$ 12,000.00 \$ 23,000.00 \$ 80.00 \$ 40.00 \$ 280.00	\$ 280.00 \$ 280.00 \$ 12,000.00 \$ 12,000.00 \$ 23,000.00 \$ 23,000.00 \$ 80.00 \$ 80.00		00:00		00:00:	DO:00 & DO:00
\$ 12,000.00 \$ 12,000.00 \$ 8,000.00 \$ 8,000.00 \$ 8,000.00 \$ 18,000.00 \$ 23,000.00 \$ 18,000.00 \$ 18,000.00 \$ 23,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 18,000.00 \$ 10,000.		\$ 12,000.00	\$ 12,000.00 \$ 23,000.00 \$ 80.00 \$ 40.00 \$ 280.00	\$ 12,000.00 \$ 12,000.00 \$ 23,000.00 \$ \$ 23,000.00 \$ \$ 80.00 \$ \$ 80.00	\$ 280.00 \$ 280.00 \$ 280.00	\$ 280.00 \$ 280.00 \$ 280.00	paid \$ 280.00 \$ 280.00 \$ 280.00	paid \$ 280.00 \$ 280.00 \$ 280.00	paid paid \$ 280.00 \$ 280.00
\$ 1375.00 5 23.000.00 \$ 184.000.00 \$ 184.000.00 \$ 184.000.00 \$ 23.000.00 \$ 10.000.00 \$ 1.134.00 \$ 2.000.00 \$ 3	\$ 12,000.00	\$ 23,000,00	\$ 23,000.00 \$ 23 \$ 80.00 \$ \$ 40.00 \$ \$ 280.00 \$	\$23,000.00 \$23,000.00 \$ 80.00 \$ 80.00	\$ 12,000.00 \$ 12,000.00 \$ 12,000.00	\$ 12,000.00 \$ 12,000.00	\$ 12,000.00 \$ 12,000.00 \$ 12,000.00 \$ 12,000.00	\$ 12,000.00 \$ 12,000.00 \$ 12,000.00 \$ 12,000.00	paid \$12,000.00 \$12,000.00 \$12,000.00 \$12,000.00
\$ 80.00 \$ 80.00 \$ 40.00 \$ 40.00 \$ 40.00 \$ 40.00 \$ 40.00 \$ 5.00.00 \$ 1.134.00 \$ 5.00.00 \$ 1.134.00 \$ 5.00.00 \$ 1.134.00 \$ 5.00.00 \$ 2.00.00 \$ 1.134.00 \$ 5.00.00 \$ 2.00.00 \$ 1.134.00 \$ 1.00.00 \$ 2.00.00 \$ 1.134.00 \$ 1.00.00 \$ 2.00.00 \$ 1.134.00	\$ 23,000.00	***	\$ 80.00 \$ 40.00 \$ 280.00	\$ 80.00 \$ 80.00	\$ 23,000.00 \$23,000.00 \$23,000.00	\$23,000.00 \$23,000.00	\$ 23,000.00 \$23,000.00 \$23,000.00	paid \$23,000.00 \$ 23,000.00 \$23,000.00 \$23,000.00	paid \$23,000.00 \$ 23,000.00 \$23,000.00 \$23,000.00
\$ 40.00 \$ 40.00 \$ 178.00 \$ 3.56.00 \$ 3.70.00 \$ 5.60.00 \$ 40.00 \$ 2.40.10 \$ 5.60.00 \$ 40.00 \$ 2.40.10 \$ 5.00.00 \$ 40.00 \$ 2.40.10 \$ 5.00.00 \$ 7.30.00 \$ 5.00.00 \$ 7.30.00 \$ 5.00.00 \$ 7.30.00 \$ 5.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00 \$ 7.00.00 \$ 7.30.00 \$ 7.00.00	\$ 80.00	\$ 80.00	\$ 40.00 \$	_	\$ 80.00 \$ 80.00 \$ 80.00	\$ 80.00 \$ 80.00 \$ 80.00	8 80.00 \$ 80.00 \$ 80.00	paid \$ 80.00 \$ 80.00 \$ 80.00 \$ 80.00	paid paid \$ 80.00 \$ 80.00 \$ 80.00
\$ 386.00 \$ 357.00 \$ 400.00 \$ 2,451.00 \$ 508.00 \$ 508.00 \$ 500.00 \$ 500.00 \$ 1,000.00 \$ 1	40.00	1	\$ 280.00 \$	\$ 40.00 \$ 40.00 \$	\$ 40.00 \$ 40.00 \$ 40.00 \$	40.00 \$ 40.00 \$ 40.00 \$ 40.00 \$	\$ 40.00 \$ 40.00 \$ A0.00 \$	S 4000 \$ 4000 \$ 4000 \$ 4000 \$	9 00 07 3 00 07 3 00 07 3 pied bied bied
\$ 300000 \$ 100000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 1000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 10000000 \$ 100000000	\$ 356.00	1		\$ 217.00 \$ 280.00 \$	\$ 263.00 \$ 217.00 \$ 280.00 \$	263.00 \$ 217.00 \$ 280.00 \$	322.00 \$ 263.00 \$ 217.00 \$ 280.00 \$	\$ 322.00 \$ 263.00 \$ 217.00 \$ 280.00 \$	paid \$ 322.00 \$ 263.00 \$ 217.00 \$ 280.00 \$
\$ 1,000.00 \$ 1,000.00						TO THE PROPERTY OF THE PROPERT	THE PROPERTY WANTED TO THE PROPERTY OF THE PRO	ANA THE PROPERTY AND TH	
\$ 2,019.00 \$ 1,000.00 \$ 2,000.00 \$ 1,000.00				\$ 508.00	508.00	508.00	508.00	\$ 208.00	\$ 208.00
\$ 2,010.00 \$ 1,000.00 \$ 9,000.00 \$ 0,000.00			\$ 267.00	\$ 267.00	\$ 267.00	\$ 267.00	\$ 267.00	\$ 267.00	\$ 267.00
\$ 5 500.00 \$ 7,30.00 \$ 4,766.00 \$ 1,000.00 \$	0000	2	\$ 2	\$ 2,019.00	\$ 2,019.00	\$ 2,019.00	\$ 2,019.00 \$ 2,019.00 \$ 2,019.00	\$ 2,019.00 \$ 2,019.00 \$ 5.00 \$	S 2,019.00 \$ 2,019.00 \$ 2,019.00 \$ 5.2
\$ 1,000 00 \$ 1,375.00 \$ 19,225.00 \$ 1,500 00	00'000	2 200.00	\$ 00.070	\$ 00.070 \$ 00.000 \$	\$ 00.570 \$ 00.000 \$ 075.00 \$	638:00 \$ 042:00 \$ 000:00 \$ 075:00 \$	638:00 \$ 042:00 \$ 000:00 \$ 075:00 \$	\$ 00.079 \$ 00.000 \$ 00.000 \$	00000 \$ 00000 \$ 00000 \$ 000000 \$
\$ 1,375.00 \$ 1,375.00 \$ 11,425.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 5,500.00 \$ 333.00 \$ 333.00 \$ 2,664.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00			0	\$ 1,000.00	\$ 1,000.00	\$ 1,000,00	\$ 1,000.00	paid \$ 1,000.00	
\$ 1,375.00 \$ 1,375.00 \$ 1,000.00 \$ 1,500.00 \$ 1,500.00 \$ 1,500.00 \$ 3,500.00 \$ 3,500.00 \$ 3,500.00 \$ 1,500.00			0	\$ 18,425.00	\$18,425.00	\$18,425.00	\$18,425.00		
\$ 1,500.00 \$ 1,500.00	1,375.00	-	\$ 1,375.00 \$	\$ 1,375.00 \$ 1,375.00 \$	\$ 1,375.00 \$ 1,375.00 \$ 1,375.00 \$	1,375.00 \$ 1,375.00 \$ 1,375.00 \$	\$ 1,375.00 \$ 1,375.00 \$ 1,375.00 \$	\$ 1,375.00 \$ 1,375.00 \$ 1,375.00 \$ 1,375.00 \$	paid \$ 1,375.00 \$ 1,375.00 \$ 1,375.00 \$ 1,375.00 \$
\$ 1,500.00 \$ 5,000.00 \$ 1,500.00 \$ 333.00 \$ 333.00 \$ 2,600.00 \$ 420.00 \$ 4,200.00 \$ 3,386.00 \$ 1,500.00 \$ 3,386.00 \$ 1,500.00 \$ 3,786.00 \$ 1,500.00 \$ 3,786.00 \$ 1,500.00 \$ 3,786.00 \$ 1,500.00 \$ 3,786.00 \$ 1,500.00 \$ 3,786.00 \$ 43,009.00 \$ 49,383.00 \$ 366,626.00 \$ 43,009.00 \$ 49,383.00 \$ 366,626.00 \$ 43,009.00 \$ 49,383.00 \$ 366,626.00 \$ 43,009.00 \$ 48,383.00 \$ 369,476.00 \$ 112,248.00 \$ 112,248.00 \$ 112,248.00 \$ 112,248.00 \$ 112,248.00 \$ 112,248.00 \$ 112,248.00	200.00		69	69	1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
\$ 1,500.00 \$ 1,500.00 \$ 333.00 \$ 333.00 \$ 2,604.00 \$ 1,000.00 \$ 1,			\$ 2,000.00		69	69	\$	69	69
\$ 333.00 \$ 2.00 \$ 333.00 \$ 2.664.00 \$ 420.00 \$ 420.00 \$ 3,336.00 \$ 1,000.00 \$ 1,000.00 \$ 1,600.00 \$ 1,000.00 \$ 1,600.00 \$ 2,247.00 \$ 1,600.00 \$ 2,260.00 \$ 43,009.00 \$ 49,353.00 \$ 366,626.00 \$ 43,009.00 \$ 49,353.00 \$ 366,626.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 49,353.00 \$ 366,626.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 49,353.00 \$ 366,626.00 \$ 3,000.0					00.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000,00
\$ 333.00 \$ 333.00 \$ 2.664.00 \$ 420.00 \$ 420.00 \$ 3338.00 \$ 1,000.00 \$ 3,780.00 \$ 1,600.00 \$ 3,780.00 \$ 1,600.00 \$ 3,780.00 \$ 1,600.00 \$ 3,780.00 \$ 1,600.00 \$ 3,780.00 \$ 43,009.00 \$ 49,333.00 \$ 366,626.00 \$ 43,009.00 \$ 46,333.00 \$ 366,626.00 \$ 43,009.00 \$ 48,333.00 \$ 366,626.00 \$ 43,009.00 \$ 48,333.00 \$ 366,626.00 \$ 112,848.00				THE PROPERTY OF THE PROPERTY O	THE PROPERTY OF THE PROPERTY O		THE PROPERTY IN THE CASE OF THE PROPERTY OF TH	TOTAL	
\$ 333.00 \$ 333.00 \$ 2.664.00 \$ 3.346.00 \$ 3.400.00 \$ 3.346.00 \$ 3.400.00 \$ 3.346.00 \$ 3.400.00 \$ 3.									
\$ 420.00 \$ 420.00 \$ 3,336.00 \$ 1,500.00 \$ 1,000.00 \$ 1,500.00 \$ 1,760.00 \$ 1,500.00 \$ 2,774.00 \$ 1,605.00 \$ 2,774.00 \$ 1,000.00 \$ 2,000.00 \$ 43,009.00 \$ 49,353.00 \$ 366,626.00 \$ 43,009.00 \$ 49,353.00 \$ 366,626.00 \$ 3,000.00 \$ 49,353.00 \$ 366,626.00 \$ 43,009.00 \$ 49,353.00 \$ 366,626.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 10,000.00 \$ 11,000	333.00	\$ 333.00	\$ 333.00 \$	\$ 333.00 \$ 333.00 \$	\$ 333.00 \$ 333.00 \$ 333.00 \$	\$ 333.00 \$ 333.00 \$	333.00 \$ 333.00 \$ 333.00 \$	\$ 333.00 \$ 333.00 \$ 333.00 \$ 333.00 \$	paid \$ 333.00 \$ 333.00 \$ 333.00 \$
\$ 420.00 \$ 3.36.00 \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 2,747.00 \$ 2,600.00 \$ 2,747.00 \$ 2,600.00 \$ 3,600.00 \$ 43,009.00 \$ 49,353.00 \$ 46,555.00 \$ 40,009.00 \$ 46,353.00 \$ 46,555.00 \$ 3,000.									
\$ 420.00 \$ 3,420.00 \$ 1,000.00 \$ 3,780.00 \$ 1,600.00 \$ 2,777.00 \$ 1,605.00 \$ 2,200.00 \$ 1,000.00 \$ 2,000.00 \$ 1,000.00 \$ 3,600.00 \$ 43,009.00 \$ 49,335.00 \$ 366,626.00 \$ 43,009.00 \$ 44,335.00 \$ 366,626.00 \$ 3,000.00 \$ 3,0				4			4 4444		The second secon
\$ 1,125.00 \$ 1,125.00 \$ 1,125.00 \$ 1,125.00 \$ 1,125.00 \$ 1,125.00 \$ 1,125.00 \$ 2,177.00 \$ 2,26.00 \$ 1,000.00 \$	\$ 416.00	\$ 416.00	\$ 416.00 \$	\$ 416.00 \$ 416.00 \$	\$ 416.00 \$ 416.00 \$ 416.00 \$	\$ 416.00 \$ 416.00 \$	416.00 \$ 416.00 \$ 416.00 \$ 416.00 \$	\$ 416.00 \$ 416.00 \$ 416.00 \$	paid \$ 416.00 \$ 416.00 \$ 416.00 \$
\$ 275.00 \$ 1,035.00 \$ 1,035.00 \$ 1,000.00 \$ 1,000.00 \$ 1,000.00 \$ 40,893.00 \$ 40,893.00 \$ 40,893.00 \$ 40,893.00 \$ 40,893.00 \$ 40,893.00 \$ 40,893.00 \$ 10,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 112,848.00 \$ 112,848.00 \$ 27,000.00 \$ 112,848.00 \$ 27,000.00	- 1			\$ 1125.00				6	6
\$ 40,893.00 \$ 43,009.00 \$ 5,000.0	6	\$ 477.00	\$ 60.00	\$ 00.09	\$ 00.09	300.00	\$ 300.00	\$ 300.00	\$ 300.00
\$ 40,893.00 \$ 43,009.00 \$ 5,000.0	•	1		\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00
\$ 40,893.00 \$ 43,009.00 \$ 5,000.00 \$ 40,893.00 \$ 43,009.00 \$ 49,353.00 \$ 366,628.00 \$ 40,893.00 \$ 43,009.00 \$ 49,353.00 \$ 50,811.00 \$ 3,000.00 \$ 3,000.00 \$ 111,605.00 \$ 112,848.00 \$ 112,848.00 \$ 112,848.00		\$ 250.00	s	s	s	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00
\$ 43,009.00 \$ 49,353.00 \$ 366,626.00 \$ 43,009.00 \$ 49,353.00 \$ 366,626.00 \$ 43,009.00 \$ 46,353.00 \$ 60,000 \$ 5,000.00 \$ 7			\$ 2,000.00			φ.		φ.	φ.
\$ 43,009.00 \$ 49,333.00 \$ 366,626,000 \$ 43,000.00 \$ 46,333.00 \$ (366,626,00) \$ 5,000.00 \$ 5,000.00 \$ 5,000.00 \$ 5,000.00 \$ 116,605.00 \$ 112,848.00 \$ 112,848.00 \$ 5,200.00 \$ 112,848.00 \$ 112,848.00 \$ 112,848.00	and the second								
\$ 43,009.00 \$ 49,353.00 \$ 366,626,000 \$ 40,253.00 \$ (366,626,000) \$ (366,626,0					1				
\$ 43,000.00 \$ 49,353.00 \$ 60,01100 \$ 3,000.00 \$ 3,000.00 \$ 5,000.0	-	\$ 42,001.00	0 \$42,911.00 \$42,001.00	\$61,773.00 \$42,911.00	\$ 40,462.00 \$ 61,773.00 \$ 42,911.00	\$42,224.00 \$ 40,462.00 \$61,773.00 \$42,911.00	\$ 40,462.00 \$ 61,773.00 \$ 42,911.00	\$4,000.00 \$42,224.00 \$ 40,462.00 \$61,773.00 \$42,911.00	. \$4,000.00 \$42,224.00 \$ 40,462.00 \$61,773.00 \$42,911.00
\$ 43 000 00 \$ 46,355,00 \$ 5,000,00 \$ 27,000,00 \$ 112,848,00 \$ 217,000,00 \$ 27,000,00 \$ 3,116,055,00 \$ 3,115,048,00 \$ 27,000,00									
80,811.00 3,000.00 27,000.00 89,476.00 111,605.00 32,000.69 112,848.00		\$ 42,001.00	\$ 42,911.00 \$	\$ 61,773.00 \$ 42,911.00 \$	\$ 40,462.00 \$ 61,773.00 \$ 42,911.00 \$	\$ 42,224.00 \$ 40,462.00 \$ 61,773.00 \$ 42,911.00 \$	42,224.00 \$ 40,462.00 \$ 61,773.00 \$ 42,911.00 \$	\$ 4,000.00 \$ 42,224.00 \$ 40,462.00 \$ 61,773.00 \$ 42,911.00 \$	- \$ 4,000.00 \$ 42,224.00 \$ 40,462.00 \$ 61,773.00 \$ 42,911.00 \$
3,000.00 27,000.00 89,476.00 111,605.00 32,601.69 112,848.00 27,000.00				THE PROPERTY AND ADDRESS OF THE PARTY OF THE	THE PROPERTY AND ASSOCIATION OF THE PROPERTY ASSOCIATI	THE PROPERTY AND ASSESSMENT OF THE PROPERTY ASSESSMENT OF THE PROP	THE PROPERTY AND ADDRESS OF THE PARTY AND ADDR	THE PROPERTY OF THE PARTY OF TH	
27,000.00 89,476.00 111,605.00 32,601.69 112,848.00 27,000.00						designation of the state of the		Operation (All Control of Control	
27,000.00 89,476.00 111,605.00 32,601.69 112,848.00 27,000.00		OPPOSITE VALUE OF STREET	CONTRACTOR	CONTRACT LANGUAGE CONTRACT CON	O PROPERTY AND ADMINISTRAL AND	Office and the second s	WHITE AND ADDRESS	THE PROPERTY OF THE PROPERTY O	THE PROPERTY OF THE PROPERTY O
89,476.00 1111,605.00 32,601.69 112,848.00 27,000.00					The state of the s	THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PR	THE PROPERTY AND ADDRESS OF THE PROPERTY OF TH	THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPER	THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PR
111,605.00 32,601.69 112,848.00 27,000.00					The state of the s	THE PERSON NAMED AND PE	THE PROPERTY OF THE PROPERTY O	THE PROPERTY OF THE PROPERTY O	
32,601.69 112,848.00 27,000.00		NA PERVIORE A		THE STATE OF THE S		THE RESIDENCE AND ADDRESS OF THE PARTY OF TH	THE STATE OF THE S	THE RESIDENCE TO THE PROPERTY OF THE PROPERTY	THE REAL PROPERTY OF THE PROPE
112,848.00 27,000.00		The state of the s			THE PERSON NAMED IN COLUMN TO SERVICE AND ADDRESS OF THE PERSON NAMED IN COLUMN TO SE	The state of the s	The figure and the fi	Transferration to the second s	
27,000.00					The second secon	The second secon	THE PROPERTY OF THE PROPERTY O	THE PROPERTY OF THE PROPERTY O	
						THE PROPERTY OF THE PROPERTY O	THE PROPERTY OF THE PROPERTY O	THE PROPERTY OF THE PROPERTY O	
							1000	The state of the s	TO TO TO THE TO

d wab					\$2,731.60 added to 6/30/08 batence	lod	_		FY09 to date	FY 09 to date
qe	Info.	30~Jun-06	30-Jun-07	30-Jun-08	30-Jun-09	Net Change	Contributions	Distributions	Ę	% Return
qe		_	107,176.00 FY07 end)	(\$107,176.00 FY08 end)				┿	Т	
	373.903 shares as of 4/22/2008	0.50	\$ 116,616.72	_		(9,306.44)		\$ 1,460.46 \$	(7,845,98)	-17.2%
	capital gain			\$ 58,745.98	\$ 52,201.17	\$ (6,544.81)	\$ 4,192.06		1)	-18.3%
Total Harris Fellowship				\$ 104,444.40		(15,851.25)	\$ 4,192.06	\$ 1,460.46 \$		-17.8%
2) Platt Fellowship - Segupia Fund	864 984 eberse as of 412212008	\$ 043 337 80	288 408 88	406 600 40	24 400 47	10 111				
	Court anales as of Hericold	-	200,130.00	100,032.42	04,120.47			3,375.89 \$		-17.2%
	Capital gair			133,017.18	-	(26,791.98)	-	6,700.00		-17.6%
om Francisco			7	\$ 238,649.60	190,345.67	(48,303.93)	3,375.89	5 10,075.89 \$	(41,603.93)	-17.4%
3) Wright/Meyers Fund - Charles Schwab		\$ 34,391.75	\$ 41,426.98	\$ 41,639.03	\$ 32,783.91	\$ (8,855.12)	\$ 2,000.00	6	(10,855.12)	-26.1%
Total ASOR Fellowships		\$ 385,609.94	\$ 424,240.35	\$ 384,733.03	\$ 311,722.73	\$ (73,010.30)	\$ 9,567.95	\$ 11,536.35 \$	(71,041.90)	-18.5%
ASOR Endowment:	TYTHY AND THE					***************************************				
							The state of the s			
1) Endowment (ASOR) - Charles Schwab		\$ 210,866.85	-	-	$\vdash$	\$ (48,237.25)	\$ 4,639.03			-18.5%
	864.913 shares as of 6/11/2007		134,602.43	105,709.66	84,181.98	(21,527.68)	,	-		-17.2%
Total ACOB Endommont		4	375,042.46	390,772.63	\$ 321,007.70	\$ (69,764.93)	\$ 4,639.03	5 3,379.35 \$	(71,024.61)	-18.2%
		(\$300,969 End. Bal. @ FY06)	(\$302,419 End. Bat. @ FY07)	(\$333,675 End. Bat. @ FY08)						
Publications OF - Vanguard Fund (Books)		\$ 86,851.80	\$ 105,408.63	\$ 101,001.03	\$ 83,444.31	\$ (17,556.72)	\$ 9,360.46	\$ 7,246.18 \$	(19,671.00)	-19.5%
INVESTMENTS SHRTOTAL		6 904 554 90	17 700 700		1					
			9 904,091,44	80.00c,070 &	\$ /10,1/4./4	\$ (160,331.95)	\$ 23,567.44	\$ 22,161.88 \$	(161,737.51)	-18.5%
1) Temp. Restricted - Charles Schwab		\$ 117,910.89	\$ 91,639.16	\$ 123,812.99	\$ 91,871.18	\$ (31,941.81)		es	1,120.61	
2) ASOR General Fund- Charles Schwab		\$ 40,933.34	\$ 61,951.12	\$ 144,794.25	\$ 120,979.05 8	\$ (23,815.20)		φ	663.32	
3) Journals Escrow Account - Charles Schwab		\$ 134.454.77	\$ 218 206 27	150 414 25	\$ 64 004 08	(00 300 08)		6	10 200	
Citizens Bank		843.00	1,415.00	914.55	1,443.80			A	17.700,1	
GRAND TOTAL		\$ 1,092,390.38	\$ 1,277,902.99	\$ 1,296,442.73	\$ 991,490.73	\$ (304,952.00)	\$ 23,567.44 \$	\$ 22.161.88	(158.886.31)	
DSP - Calvert Account		\$ 45.204.00	\$ 45.754.73	<del></del>	-	86.5	+-			
DSP - Citizens Account		8,019.00	3,999.00	6,346.17	4,815.01	(1,			TOTAL PROPERTY OF THE PROPERTY	
HESI - Huntington Bank		\$ 36,092.00	\$ 36,616.00	\$ 34,944.17	\$ 32,744.51	\$ (2,199.66)				Manager of the Control of the Contro
Total Sponsored projects		\$ 89,315.00	\$ 86,369.73	\$ 83,739.39	\$ 80,874.16 \$	\$ (2,865.23)				
Nies Fund - Citigroup		\$ 445,045.00	\$ 521,419.48	\$ 438,218.42	\$ 323,669.30	\$ (114,549.12)				

Account Name & Bank												
						\$2,731.60 ad	эпсе				FY10 to date	FY 10 to date
ASOK reliowships:	Info.	30-Jun-06	_	30-Jun-07	30-Jun-08	30-Jun-09	30-Oct-09	Net Change	Contributions	Distributions	Investment Return	% Return
1) Harris Fell - Securia Fund	979 000	(\$105,702.00 FY06 end)	_	F	07,176.00 FY							
Harris Fell - Charles Schwab	canital cain	200,101	_	_	45,030.42	9 30,391.98	39,906.67	-	·	THE PERSON AND ADDRESS OF THE PERSON ADDRESS OF THE PERSON AND ADDRESS OF THE PERSON ADDRE		9.7%
Total Harris Fellowship	and				30,743.30	\$ 88 593 15	\$ 57,400.38	5,199.21	ū		\$ 5,199.21	10.0%
				T			00.100,10		•		8,/13.9U	9.8%
2) Platt Fellowship - Sequoia Fund	864.281 shares	\$ 243,337.69	\$ 69.	266,196.65	\$ 105,632.42	\$ 84,120.47	92,244.71	\$ 8,124.24	-		\$ 8,124.24	9.7%
Tatal Plant Fall	Capital gain						\$ 117,088.91					10.2%
I otal Fiatt Fellowsnip					\$ 238,649.60	\$ 190,345.67	209,333.62	\$ 18,987.95		. \$	\$ 18,987.95	10.0%
3) Wright/Meyers Fund - Charles Schwab		\$ 34,391.75	.75 \$	41,426.98	\$ 41,639.03	\$ 32,783.91	\$ 37,032.50	\$ 4,248.59	THE PROPERTY OF THE PROPERTY O		\$ 4,248.59	13.0%
Total ASOR Fellowshins		385 609 94	20	9 30 070 707	20 227 700	01.001.110	1, 010					
			-	3			9 040,070.17	3 31,930.44	,		\$ 31,950.44	10.2%
ASOR Endowment:					111111111111111111111111111111111111111						P. CONTROLLED D. C.	
			77000184644						PROPERTY OF A CALL AND	***************************************		AND AND AND THE REAL PROPERTY OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS
1) Endowment (ASOR) - Charles Schwab		\$ 210,866.85	.85	_	\$ 285,062.97	\$ 236,825.72	\$ 263,122.62	\$ 26,296.90			\$ 26.296.90	11.1%
Endowment - Sequoia Fund	864.913 shares		_	53	\$ 105,709.66	\$ 84,181.98	92,312.16		1		\$ 8,130.18	9.7%
7/0/1/		\$ 329,089.64	.64	375,042.46	\$ 390,772.63	\$ 321,007.70	\$ 355,434.78	8	. \$		<b>E</b>	10.7%
Total ASOR Endowment		(\$300,969 End. Bal. @ FY06)	T	(\$302,419 End. Bal. @ FY07) (\$	(\$333,675 End. Bal. @ FY08)				***************************************			
								WARRANCE TO THE PERSON OF THE				THE RESIDENCE OF THE PARTY OF T
Publications OF - Vanguard Fund (Books)		\$ 86.851.80	\$ 08.	105.408.63	\$ 104 004 03	83 444 34	89 901 78	2 6 157 17	90 623 96	4		4
	MATCHINGS AND ADDRESS AND ADDR		-				2000			0,000.00	6,347.U.	9.5%
INVESTMENTS SUBTOTAL		804 554 38	38	27 700		1						
			+	ŧŤ	\$ 6/00c,000	\$ /16,1/4./4	\$ 789,009.73	\$ 72,834.99	\$ 6,573.26	\$ 8,062.86	\$ 74,324.59	10.4%
1) Temp. Restricted - Charles Schwab		\$ 117,910.89	\$ 68.	91,639.16	\$ 123,812.99	\$ 91,871.18	7,702.49	\$ 27,971.24			\$ 6.52	
Citizens savings				4000			\$ 112,139.93		100000000000000000000000000000000000000	777700000000000000000000000000000000000	\$ 332.14	
The state of the s										***************************************	O'RATION AND A SECOND	
2) ASOR General Fund- Charles Schwab		\$ 40,933.34	.34	61,951.12	\$ 144,794.25	\$ 120,979.05	53,047.95	\$ (64,826.55)			\$ 7.52	
	The state of the s				Processing Control of the Control of		\$ 3,104.55				\$ 104.55	
3) Journals Escrow Account - Charles Schwab		\$ 131 151 77	* 77	218 206 27	C 150 414 0E	6 64 004 06	00.40					100000
Citizens savings			+	;			60 930 42	(29.41)		OR A CONTRACTOR OF THE PERSON	\$ 4.50	
							\$ 60,992.55					
Citizens Bank		\$ 843.00	\$ 00.	1,415.00	\$ 914.55	\$ 1,443.80	\$ 1,502.26	\$ 58.46				
									***************************************		***************************************	
GRAND TOTAL		\$ 1,092,390.38	s	1,277,902.99	\$ 1,296,442.73	\$ 991,490.73	\$ 1,027,499.46	\$ 36,008.73	\$ 6,573.26	\$ 8,062.86	\$ 74,343.13	
DSD - Calvert Account				1								
DOI - CAIVEL ACCOUNT		7	-	2	\$ 42,449.05	\$ 43,383.17	\$ 43,401.92	\$ 18.75				
DSP - Citizens Account		\$ 8,019.00	\$ 00.	3,999.00	\$ 6,346.17	\$ 4,815.01	\$ 4,888.45	\$ 73.44				100000000000000000000000000000000000000
HES! - Huntington Bank	TOTAL CONTRACTOR OF THE CONTRA	6	_	8							TANK THE PROPERTY OF THE PARTY	The state of the s
TECT TOTAL BANK		00.280,06	9	30,616.00	34,944.17	\$ 32,749.98	\$ 32,752.76	\$ 2.78				
Total Sponsored projects		\$ 89,315.00	\$ 00.	86,369.73 \$	83,739.39	\$ 80,948.16	\$ 81,043.13	\$ 94.97				
Nies Fund - Citigroup		\$ 445.045.00	\$ 00	521 419 48	438 218 42	323 669 30	-	44 744 04				
				1		2000000	10.000,000					

## **AMERICAN SCHOOLS FOR ORIENTAL RESEARCH**

## Resolutions before the Board of Trustees for Approval

#### November 22, 2009

**WHEREAS**, the Board of Trustees has in the past approved spending from ASOR's endowment funds on an annual basis in the context of approving the annual budget;

**WHEREAS**, Massachusetts has adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) effective as of June 30, 2009;

**WHEREAS**, UPMIFA provides greater flexibility to non-profit organizations in managing and expending from their endowment funds;

WHEREAS, UPMIFA specifically permits non-profit organizations to spend from an endowment fund even when the fund has fallen below its historic dollar value, unless such spending would violate the clear terms of the gift instrument creating the endowment fund;

**WHEREAS**, the Board of Trustees desires to adopt spending policies for its endowment funds that can be applied consistently over time regardless of short-term fluctuations in the market value of the funds; and

**WHEREAS**, the Board of Trustees, in adopting the spending policies below, intends that the spending rates will allow for long-term growth in the corpus of each of its endowments, while also providing funds for ASOR to expend on a current basis to fulfill its mission;

**NOW, THEREFORE**, be it resolved as follows:

**RESOLVED**, that the Board of Trustees hereby adopts the following spending policies, effective as of the beginning of its fiscal year which began on July 1, 2009:

## a) General Endowment

The General Endowment fund shall annually distribute an amount equal to three and one-half percent of the fund's average value as calculated in this paragraph. The distributions shall be made quarterly in an amount equal to .875 percent of the calculated distribution value. The distribution value is the average of the fair market value of the fund as of the close of each of the preceding 12 calendar quarters. The fund's market value shall be based upon all assets in the fund including principal and retained income, adjusted for all gains and losses, whether realized or unrealized, and determined as of the last business day of the quarter. The distributions shall be made promptly following the close of each quarter. In the event that the fund's market value as of the close of the most recent calendar quarter is less than 75% of the fund's historic dollar value, then the distribution calculated above shall be only one-half of the calculated distribution.

### b) Platt Endowment

The Platt Endowment fund shall annually distribute an amount equal to six percent of the fund's average value as calculated in this paragraph. The distributions shall be made quarterly in an amount equal to one and one-half percent of the calculated distribution value. The distribution value is the average of the fair market value of the fund as of the close of each of the preceding 12 calendar quarters. The fund's market value shall be based upon all assets in the fund including principal and retained income, adjusted for all gains and losses, whether realized or unrealized, and determined as of the last business day of the quarter. The distributions shall be made promptly following the close of each quarter. In the event that the fund's market value as of the close of the most recent calendar quarter is less than 75% of the fund's historic dollar value, then the distribution calculated above shall be only one-half of the calculated distribution.

## c) Harris Endowment

Without making a conclusive determination regarding the interpretation of the terms and conditions of the Harris Endowment, and until such time as the Board of Trustees finds otherwise, the Board of Trustees will interpret the Harris Endowment to preclude distributions when the fund's market value is below its historic dollar value and also require 10% of the annual income to be added to the principal amount of the fund. Accordingly, the endowment fund shall annually distribute an amount equal to five percent of the fund's average value as calculated in this paragraph, provided such distribution will be reduced to the extent the distribution causes the fund's market value to fall below its historic dollar value. The distributions shall be made quarterly in an amount equal to one and one-quarter percent of the calculated distribution value. The distribution value is the average of the fair market value of the fund as of the close of each of the preceding 12 calendar quarters. The fund's market value shall be based upon all assets in the fund including principal and retained income, adjusted for all gains and losses, whether realized or unrealized, and determined as of the last business day of the quarter. The distributions shall be made promptly following the close of each quarter.

ASOR Proposed Endowment Spending Policy

Trailing 12 Quarters Avg. Balance

6/30/2009

	<u>Endowment</u>	<u>Platt</u>	<u>Harris</u>
6/30/2009	321,008	190,346	88,593
3/31/2009	286,709	176,019	79,931
12/31/2008	312,803	192,355	87,406
9/30/2008	371,895	230,518	101,352
6/30/2008	390,773	238,650	104,444
3/31/2008	370,668	264,479	115,712
12/31/2007	392,296	238,367	104,287
9/30/2007	395,938	272,361	119,159
6/30/2007	375,042	266,197	116,617
3/31/2007	359,329	264,221	111,257
12/31/2006	356,586	262,640	116,438
9/30/2006	327,026	253,911	112,604
AVERAGE	355,006	237,505	104,817
Spending Policy at	3.5%	6.0%	5.0%
Annual Distribution	12,425	14,250	5,241
Quarterly Distribution	3,106	3,563	1,310

No distribution as market value is still below corpus